

# 2009 ANNUAL REPORT



**SP Telemedia Limited  
and its controlled entities  
ABN 46 093 058 069**

**Annual Report  
31 July 2009**

# SP Telemedia Limited and its controlled entities

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# SP Telemedia Limited and its controlled entities

## Directors' report

### For the year ended 31 July 2009

The directors present their report together with the financial report of SP Telemedia Limited ('the Company') and of the Consolidated Entity, being the Company and its controlled entities, for the financial year ended 31 July 2009 and the auditor's report thereon.

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SP Telemedia Limited and its controlled entities  
 Directors' report (continued)  
 For the year ended 31 July 2009

**1. Directors**

Details of the directors of the Company who held office at any time during or since the end of the financial year are as follows:

***Name, qualifications  
 and independence  
 status***

***Age Experience, special responsibilities and other directorships***

**Current Directors**

|  |    |   |
|--|----|---|
| David Teoh<br>Chairman<br>Executive Director<br>Chief Executive Officer      | 54 | David was the founder and Managing Director of the TPG group of companies, one of the largest privately owned internet businesses in Australia.<br>SP Telemedia Ltd (2008-current).   |
| Robert D Millner<br>Non-Executive Director<br>F.A.I.C.D.                     | 58 | SP Telemedia Ltd (2000-current), Washington H Soul Pattinson and Company Ltd (1984-current), New Hope Corporation Ltd (1995-current), Souls Private Equity Ltd (2004-current), Brickworks Ltd (1997-current), Brickworks Investment Company Ltd (2003-current), Australian Pharmaceutical Industries Ltd (2000-current), Milton Corporation Ltd (1998-current), Choiseul Investments Ltd (1995-current).<br>Former Chairman, resigned position in 2008. Member of Audit & Risk Committee. |
| Denis Ledbury<br>Independent<br>Non-Executive Director<br>B.Bus.<br>A.I.C.D. | 59 | Denis was the Managing Director of SP Telemedia between 2000 and 2005, and was associated with the NBN group of companies for over 24 years (the last 14 as Chief Executive Officer).<br>SP Telemedia Ltd (2000-current), Soul Communications Pty Ltd (2005-2008).<br>Chairman of Audit & Risk, and Remuneration Committees.  |
| Alan J Latimer<br>Executive Director<br>B.Com<br>CA<br>G.A.I.C.D             | 55 | Prior to becoming an Executive Director of SP Telemedia Alan was the Chief Financial Officer of the TPG group of companies. He has also previously worked with a number of large international IT and financial companies.<br>SP Telemedia Ltd (2008-current), Chariot Ltd (2007-2008).<br>Member of Remuneration Committee.  |
| Joseph Pang<br>Independent<br>Non-Executive Director<br>FCA                  | 56 | Joseph has worked in financial roles in the UK, Canada and Hong Kong prior to starting his own Management and Financial Consulting Service in Australia.<br>SP Telemedia Ltd (2008-current).<br>Member of Audit & Risk, and Remuneration Committees.  |

SP Telemedia Limited and its controlled entities  
 Directors' report (continued)  
 For the year ended 31 July 2009

## 2. Company secretary

Mr Stephen Banfield was appointed Company Secretary on 24 October 2007. Mr Banfield holds a BA(Hons) degree and is a member of the Institute of Chartered Accountants in England and Wales.

## 3. Directors' meetings

The number of directors' meetings held during the financial year (including meetings of committees of directors) and the number of meetings attended by each of the directors of the Company were as follows:

| Director   | Board Meetings |    | Audit & Risk Committee Meetings |   | Remuneration Committee Meetings |   |
|------------|----------------|----|---------------------------------|---|---------------------------------|---|
|            | A              | B  | A                               | B | A                               | B |
| D Teoh     | 12             | 12 | -                               | - | -                               | - |
| RD Millner | 10             | 12 | 3                               | 3 | -                               | - |
| D Ledbury  | 11             | 12 | 3                               | 3 | 2                               | 2 |
| AJ Latimer | 12             | 12 | -                               | - | 2                               | 2 |
| J Pang     | 11             | 12 | 3                               | 3 | 2                               | 2 |

**A** – Number of meetings attended.

**B** – Number of meetings held during the time the director held office during the year.

## 4. Subsidiary name change

During the financial year the subsidiary company formerly known as Chariot Limited changed its name to Chariot Pty Ltd.

## SP Telemedia Limited and its controlled entities

### Directors' report (continued)

#### For the year ended 31 July 2009

#### 5. Corporate governance statement

The Board of SP Telemedia Limited ('the Company') determines the most appropriate corporate governance arrangements having regard to the best interests of the Company, its shareholders and consistent with its responsibilities to other stakeholders.

This statement outlines the Company's main corporate governance practices, which comply with the Australian Securities Exchange ("ASX") Corporate Governance Principles and Recommendations ("ASX Recommendations"), unless otherwise stated.

##### **Principle 1 Lay solid foundations for management and oversight**

The Board's primary role is the protection and enhancement of long-term shareholder value.

To fulfill this role the Board is responsible for the overall corporate governance of the Consolidated Entity including formulating its strategic direction, setting remuneration, appointing, removing and creating succession policies for directors and senior executives, establishing and monitoring the achievement of management's goals, ensuring the integrity of risk management, internal control, legal compliance and management information systems, and approving and monitoring capital expenditure.

The Board delegates to senior management responsibility for the implementation of the strategic direction of the Company.

During the year the Board adopted a Board Charter which defines the functions reserved for the Board as is required by ASX Recommendation 1.1. This Board Charter can be found on the Company's website at [www.soulaustralia.com.au/aboutus](http://www.soulaustralia.com.au/aboutus).

The performance of the executive directors is reviewed by the non-executive directors on the Board. The performance of other senior executives is reviewed by the Chief Executive Officer (ASX Recommendations 1.2 and 1.3).

##### **Principle 2 Structure the Board to add value**

The Board considers that the number of directors and the composition of the Board are important for the success of the Company.

The Board considers that the appropriate number of directors in the current circumstances is five, with three being non-executive directors including two independent.

Details of the experience and background of all directors are also set out in full on page 4 of this Annual Report.

## SP Telemedia Limited and its controlled entities

### Directors' report (continued)

#### For the year ended 31 July 2009

#### 5. Corporate governance statement (continued)

##### Principle 2 Structure the Board to add value (continued)

###### **Independence of directors**

The Board believes that maximum value for shareholders is best served with the current Board composition. The Board currently comprises five directors, two of whom are independent.

The executive directors are David Teoh and Alan Latimer. The Board is of the view that the benefit of the depth of experience and understanding that both directors have of the industry in which the Company operates, outweighs the requirement for independent non-executive directors.

Robert Millner, a non-executive director, is not independent as he is a director of a major shareholder, Washington H Soul Pattinson and Company Limited. Robert has specific historical, financial and business knowledge of the Company, the benefit of which in the opinion of the Board, outweighs the requirement for independence at this time.

The Board is of the view that another non-executive director, Denis Ledbury, is independent, even though he was Managing Director of the Company until his retirement on 1 August 2005, due to the changes in the operations and senior management of the Company that have occurred since his retirement. These changes mean that Denis is free from interests and influences that could present a potential conflict of interest.

The Board believes that each director brings an independent mind and judgement to bear on all Board decisions, notwithstanding that the Chairman and a majority of the Board are not independent (which is not in line with ASX Recommendation 2.1). All directors are able to and do review and challenge the assumptions and performance of management to ensure decisions taken are in the best interest of the Company.

###### **Chairman of the Board**

The Chairman is an executive director and is acting as the Chief Executive Officer of the Company. Nevertheless, the Board believes that David Teoh, in this dual role, does bring the quality and independent judgement to all relevant issues that are required of the Chairman and, as Chief Executive Officer, he consults the Board on matters that are sensitive, extraordinary or of a strategic nature.

###### **Nominations Committee**

The Board acts as a Nominations Committee and as such has responsibility for the selection and appointment of directors, undertaking evaluation of the Board's performance and developing and implementing a plan for identifying, assessing and enhancing directors' competencies (ASX Recommendation 2.4).

The process for evaluating the performance of the Board, its committees and individual directors involves the Chairman conducting individual interviews with each of the directors at which time they are able to make any comment or raise issues they have in relation to the Board's operations (ASX Recommendation 2.5).

###### **Access to Company information and independent professional advice**

Directors may request additional information as and when they consider it appropriate or necessary to discharge their obligation as a director of the Company. This includes access to internal senior executives or external advisors as and when appropriate. A director must consult the Chairman first before accessing external independent advice and provide a copy of the advice received to other members of the Board (ASX Recommendation 2.6).



## SP Telemedia Limited and its controlled entities

### Directors' report (continued)

#### For the year ended 31 July 2009

#### 5. Corporate governance statement (continued)

##### **Principle 3 Promote ethical and responsible decision-making**

The Company is committed to maintaining the highest standards in dealing with all of its stakeholders, both internally and externally. The Company has adopted a written Code of Conduct to assist directors and staff in understanding their responsibilities to ensure the Company conducts its business in accordance with all applicable laws and regulations and in a way that enhances the Company's reputation (ASX Recommendation 3.1 and 3.3). The Code of Conduct is also reflected in internal policies and procedures which reinforce the Company's commitment to complying with all applicable laws and regulations.

A copy of the Code of Conduct can be found on the Company's website at [www.soulaustralia.com.au/aboutus](http://www.soulaustralia.com.au/aboutus) (ASX Recommendation 3.3).

##### **Policy regarding trading in securities**

The Company has established a written Securities Trading Policy which identifies the principles by which the Company balances the investment interests of directors, senior executives and employees with the requirements for ensuring such trades only take place when all information relevant to making such investment decisions is fully disclosed to the market (ASX Recommendation 3.2).

Directors and senior executives are only permitted to deal in Company shares during a six week period following the release of the Company's half-year and annual results to the ASX, the annual general meeting or any major announcement. Notwithstanding this, the Board may in certain circumstances permit dealings during other periods.

The acquisition of shares or options acquired pursuant to an employee share or option plan and the acquisition of securities through exercising rights to securities or through conversion of convertible securities is specifically excluded from this policy. This exclusion applies only to the acquisition, exercise or conversion of securities. Subsequent dealing in the underlying securities is restricted as outlined in the policy.

Directors must notify the Company Secretary in writing of all transactions in accordance with the requirements of Sections 205F and 205G of the Corporations Act 2002. The Company will notify the ASX of the details of any transaction, on behalf of the directors.

A copy of the Securities Trading Policy can be found on the Company's website at [www.soulaustralia.com.au/aboutus](http://www.soulaustralia.com.au/aboutus) (ASX Recommendation 3.3).

SP Telemedia Limited and its controlled entities  
Directors' report (continued)  
For the year ended 31 July 2009

**5. Corporate governance statement (continued)**

**Principle 4 Safeguarding integrity in financial reporting**

The Board has responsibility for ensuring the integrity of the financial statements and related notes and that the financial statements provide a true and fair view of the Company's financial position. To assist the Board in fulfilling this responsibility, the Board has established an Audit & Risk Committee which has the responsibility for providing assurance that the financial statements and related notes are complete, are in accordance with the applicable accounting standards, and provide a true and fair view.

**Audit & Risk Committee**

The Audit & Risk Committee is comprised of three non-executive directors, two of whom are independent, and is chaired by Mr Denis Ledbury. Details of all members of the Audit & Risk Committee during the year and their qualifications are set out on page 4 of this Annual Report (ASX Recommendation 4.1, 4.2 & 4.4).

The Board has adopted a formal charter which details the function and responsibility of the Audit & Risk Committee to ensure the integrity of the financial statements and independence of the external auditor (ASX Recommendation 4.3). A copy of the charter can be found on the Company's website at [www.soulaustralia.com.au/aboutus](http://www.soulaustralia.com.au/aboutus).

The Audit & Risk Committee's responsibilities include ensuring the integrity of the financial reporting process, the risk management system, internal reporting and controls, management of strategic and major financial and operational risks and the external audit process, based on sound principles of accountability, transparency and responsibility.

The external auditors, other directors, the Chief Executive Officer and the Chief Financial Officer are invited to Audit & Risk Committee meetings at the discretion of the Committee. The Committee meets at least twice a year. It met three times during the year and Committee members' attendance record is disclosed in the table of directors' meetings on page 5 of this Annual Report (ASX Recommendation 4.4).

**Auditor selection and appointment**

The Audit & Risk Committee will annually review the audit process including assessment of auditor independence. Any non-audit work requires the prior approval of the Committee, which approval will only be given where it can be established that it will not compromise the independence of the audit.

SP Telemedia Limited and its controlled entities  
Directors' report (continued)  
For the year ended 31 July 2009

**5. Corporate governance statement (continued)**

**Principle 5 Make timely and balanced disclosure**

**Continuous disclosure**

The Company believes that shareholders and the wider business community should be informed of all material information concerning the Company in a timely and accurate manner.

Accordingly, the Company has established a Continuous Disclosure Policy to ensure that the share market is properly informed of matters that may have a material impact on the price at which the Company's securities are traded. This policy is designed to ensure compliance with the ASX Listing Rules Chapter 3 (ASX Recommendation 5.1 and 5.2).

A copy of the Continuous Disclosure Policy can be found on the Company's website at [www.soulaustralia.com.au/aboutus](http://www.soulaustralia.com.au/aboutus).

**Principle 6 Respect the rights of shareholders**

The Board aims to ensure that shareholders are informed of all major developments affecting the Company.

The Company posts its annual report and major announcements on its website under the investor section ([www.soulaustralia.com.au/investors](http://www.soulaustralia.com.au/investors)) and provides a link via the website to the ASX website so that all ASX releases can be accessed (ASX Recommendation 6.1.).

Historical information is also available to shareholders on the Company's website including prior years' Annual Reports.

Shareholders are encouraged to participate at general meetings, either in person or by proxy, and are specifically offered the opportunity of receiving communications via email (ASX Recommendation 6.1 and 6.2).

**SP Telemedia Limited and its controlled entities**  
**Directors' report (continued)**  
**For the year ended 31 July 2009**

**5. Corporate governance statement (continued)**

**Principle 7 Recognise and manage risk**

The Company has in place strategies and controls in relation to management of financial risk which include identifying and measuring financial risk, developing strategies to minimise the identified risks and monitoring implementation.

The Chief Executive Officer and the Chief Financial Officer are required to provide assurance to the Board as to the contents of the annual financial statements including compliance with accounting standards, that they are founded on a sound system of financial risk management, and that the accounts represent a true and fair view of the Company's financial position (ASX Recommendation 7.3).

The Company has established a business risk framework based on AS/NZS 4360:2004 to ensure management, control and oversight of the major business risks of the Company. The framework takes into account various risks including operational, financial, compliance, technical, and strategic risks and provides a means of evaluation and reporting on the management of risk. As part of this process a risk management committee has been established to ensure oversight of the Company's business risk and to report to the Audit & Risk Committee on the effectiveness of the risk management controls (ASX Recommendation 7.1, 7.2 & 7.4).

**Principle 8 Remunerate fairly and responsibly**

The Remuneration Committee reviews and makes recommendations to the Board on remuneration packages and policies applicable to executives and directors.

The Remuneration Committee comprises three directors, two of whom are independent non-executive directors. The Committee meets at least twice a year and as required. It met twice during the year and Committee members' attendance record is disclosed in the table of directors' meetings on page 5 of this Annual Report.

Non-executive directors' fees may not exceed \$500,000 per annum, as voted upon by shareholders at the 2004 AGM. In addition, non-executive directors will not be entitled to a retirement benefit, nor are any directors entitled to participate in share or option plans except with the approval of shareholders.

For further information, refer to the Remuneration Report included at page 12 in the Directors' Report (ASX Recommendation 8.2 & 8.3).

## SP Telemedia Limited and its controlled entities

### Directors' report (continued)

#### For the year ended 31 July 2009

#### 5.1 Remuneration report – audited

##### 5.1.1 Principles of compensation

Remuneration is referred to as compensation throughout this report.

Key management personnel have authority and responsibility for planning, directing and controlling the activities of the Company and the Consolidated Entity, including those of directors of the Company and other executives. Key management personnel comprise the directors of the Company and executives for the Company and the Consolidated Entity including the five most highly remunerated Company and Consolidated Entity executives.

Compensation levels for key management personnel of the Consolidated Entity are designed to attract and retain appropriately qualified and experienced directors and executives. The Remuneration Committee considers the appropriateness of compensation packages given trends in comparative companies and the objectives of the Consolidated Entity's compensation strategy.

The compensation structures explained below are designed to attract suitably qualified candidates, reward the achievement of strategic objectives, and achieve the broader outcome of creation of value for shareholders. The compensation structures take into account:

- the capability and experience of the key management personnel
- the key management personnel's ability to affect the Consolidated Entity's performance
- the Consolidated Entity's performance
- the amount of incentives within each key management person's compensation.

Compensation packages include a mix of fixed and variable compensation and short-term and long-term performance-based incentives.

In addition to their salaries, the Consolidated Entity may also provide non-cash benefits to its key management personnel.

##### **Fixed compensation**

Fixed compensation consists of base compensation (which is calculated on a total cost basis and includes any FBT charges related to employee benefits including motor vehicles), as well as employer contributions to superannuation funds.

Compensation levels are reviewed annually by the Remuneration Committee through a process that considers individual performance and overall performance of the Consolidated Entity.

##### **Performance-linked compensation**

###### ***a) Former incentive plans***

The Company suspended the operation of former performance-linked compensation plans following the acquisition of TPG. These former performance-linked compensation plans included both short-term and long-term incentives and were designed to reward the key management personnel for meeting or exceeding the financial and personal objectives set by the Company. The long-term component of these incentives comprised shares that were allocated to the employee and vested at 20% per annum at the end of each of the five years following allocation, provided they continued to be employed by the Consolidated Entity. As such, at 31 July 2009 certain key management personnel still had unvested shares under the former plans, as set out below in 5.1.3.1. This aside, the performance-related compensation plans that pre-dated the TPG acquisition in April 2008 have completely ceased to operate.

**SP Telemedia Limited and its controlled entities**  
**Directors' report (continued)**  
**For the year ended 31 July 2009**

**5.1 Remuneration report – audited (continued)**

**5.1.1 Principles of compensation (continued)**

**Performance-linked compensation (continued)**

***b) New incentive plans***

***(i) Long-term***

On 27 February 2009, the Company announced a pool of 13.5 million share options with an exercise price of \$0.18 per share, based on the 60 day Volume Weighted Average Share Price (“VWAP”) at that date of \$0.16 per share.

On 7 July 2009, the Board approved the terms of a new Employee Share Option Plan under which these options would be granted to employees.

On 8 July 2009, 10.875 million of these share options were granted to employees (including certain key management personnel). The allocation of the options was approved by the Remuneration Committee.

All options granted on that date were immediately exercisable with a latest exercise date of 30 June 2010.

***(ii) Short-term***

Certain short-term cash bonuses were also paid during the year, including to certain key management personnel, to award individual performance. These awards were made at the discretion of the Executive Chairman.

**Other benefits**

Key management personnel can also receive non-cash benefits as part of the terms and conditions of their appointment. Non-cash benefits typically include motor vehicles, and the Company pays fringe benefits tax on these benefits.

**Service contracts**

On 28 May 2008, the Consolidated Entity entered into a service contract with Mr D Teoh. The contract was for an initial term which expired on 31 July 2009, after which the contract may be terminated by either party giving 3 months notice.

Other than as noted above:

- no key management personnel employment contract has a fixed term; and
- no key management personnel employment contract has a notice period of greater than 1 month.

No key management personnel employment contract contains any provision for termination benefits other than as required by law.

**Non-executive directors**

Total compensation for all non-executive directors, last voted upon by shareholders at the 2004 AGM, is not to exceed \$500,000 per annum. Non-executive directors do not receive performance related compensation. Directors' fees cover all main board activities and membership of committees.

SP Telemedia Limited and its controlled entities

Directors' report (continued)

For the year ended 31 July 2009

5.1 Remuneration report – audited (continued)

5.1.2 Directors' and executive officers' remuneration (Company and Consolidated)

Details of the nature and amount of each major element of remuneration of each director of the Company, each of the five named Company executives and relevant Consolidated Entity executives who receive the highest remuneration and other key management personnel are set out in the table below:

| Directors                                       |      | Short-term       |                      |                          |          | Post-employment            | Other long term \$ | Termination benefits \$ | Share-based payments |              | Total \$ | S300A (1)(e)(i) Proportion of remuneration related % | S300A (1)(e)(vi) Value of options as proportion of remuneration % |
|---|------|------------------|----------------------|--------------------------|----------|----------------------------|--------------------|-------------------------|----------------------|--------------|----------|--|---|
|   |      | Salary & fees \$ | STI cash bonus \$(A) | Non-monetary benefits \$ | Total \$ | Superannuation benefits \$ |                    |                         | Options \$(B)        | Shares \$(B) |          |  |   |
| <b>Executive Directors</b>                      |      |                  |                      |                          |          |                            |                    |                         |                      |              |          |  |   |
| Mr D Teoh, Chairman<br>(appointed 7 April 2008) | 2009 | 250,000          | -                    | 26,157                   | 276,157  | 100,311                    | 4,900              | -                       | -                    | -            | 381,368  | -  | -   |
|   | 2008 | 76,923           | -                    | -                        | 76,923   | 29,525                     | -                  | -                       | -                    | -            | 106,448  | -  | -   |
| Mr AJ Latimer<br>(appointed 7 April 2008)       | 2009 | 191,891          | 50,000               | 6,262                    | 248,153  | 21,770                     | 7,592              | -                       | -                    | -            | 277,515  | 18%  | -   |
|   | 2008 | 64,614           | -                    | -                        | 64,614   | 5,816                      | -                  | -                       | -                    | -            | 70,430   | -  | -   |
| <b>Non-executive Directors</b>                  |      |                  |                      |                          |          |                            |                    |                         |                      |              |          |  |   |
| Mr D Ledbury                                    | 2009 | 52,500           | -                    | -                        | 52,500   | 4,725                      | -                  | -                       | -                    | -            | 57,225   | -  | -   |
|   | 2008 | 46,250           | -                    | 3,765                    | 50,015   | 4,050                      | -                  | -                       | -                    | -            | 54,065   | -  | -   |
| Mr RD Millner (1)                               | 2009 | 50,000           | -                    | -                        | 50,000   | 4,500                      | -                  | -                       | -                    | -            | 54,500   | -  | -   |
|   | 2008 | 65,000           | -                    | -                        | 65,000   | 5,850                      | -                  | -                       | -                    | -            | 70,850   | -  | -   |
| Mr J Pang<br>(appointed 7 April 2008)           | 2009 | 50,000           | -                    | -                        | 50,000   | 4,500                      | -                  | -                       | -                    | -            | 54,500   | -  | -   |
|   | 2008 | 13,125           | -                    | -                        | 13,125   | 1,181                      | -                  | -                       | -                    | -            | 14,306   | -  | -   |

(1) RD Millner was formerly Chairman and retired from this position effective 7 April 2008.





SP Telemedia Limited and its controlled entities  
 Directors' report (continued)  
 For the year ended 31 July 2009

**5.1 Remuneration report – audited (continued)**

**5.1.2 Directors' and executive officers' remuneration (continued)**

**Notes in relation to the table of directors' and executive officers remuneration**

- A. The short-term incentive bonuses paid in the 2009 financial year were for performance during the 31 July 2009 financial year and were awarded at the discretion of the Executive Chairman, other than for Mr S McCullough whose short-term incentive bonus represents sales commission.

The short-term incentive bonuses paid in the 2008 financial year were for performance during the 31 July 2007 financial year, and were awarded under the former incentive plans that ceased to operate following the acquisition of TPG in April 2008.

- B. Certain executives received share options as part of their remuneration under the Employee Share Option Plan approved by the Board on 7 July 2009. The fair value of the options was calculated using a Black Scholes model. The resulting expense has all been recognised in the financial results for the year ended 31 July 2009.
- C. Certain executives received shares as part of their remuneration under the former incentive plans that ceased to operate following the acquisition of TPG in April 2008. The fair value of the shares was the market value of the shares purchased under the scheme for the executive. The fair value is allocated to each reporting period evenly over the period from grant date to vesting date subject to certain events which trigger vesting.

**5.1.3 Equity instruments**

**5.1.3.1 Shares, options and rights over equity instruments granted as compensation**

Details on options over ordinary shares in the Company that were granted as compensation to each key management person during the reporting period and details on options that vested during the reporting period are as follows:

|                   | <b>Number of options granted during 2009</b> | <b>Grant date</b> | <b>Fair value per option at grant date (\$)</b> | <b>Exercise price per option (\$)</b> | <b>Expiry date</b> | <b>Number of options vested during 2009</b> |
|-------------------|--|-------------------|---|---------------------------------------|--------------------|---|
| Mr V Piestrzynski | 1,000,000                                    | 8 July 2009       | \$0.20484                                       | \$0.18                                | 30 June 2010       | 1,000,000                                   |
| Mr J Paine        | 700,000                                      | 8 July 2009       | \$0.20484                                       | \$0.18                                | 30 June 2010       | 700,000                                     |
| Mr C Levy         | 500,000                                      | 8 July 2009       | \$0.20484                                       | \$0.18                                | 30 June 2010       | 500,000                                     |
| Mr S Banfield     | 500,000                                      | 8 July 2009       | \$0.20484                                       | \$0.18                                | 30 June 2010       | 500,000                                     |
| Mr S McCullough   | 150,000                                      | 8 July 2009       | \$0.20484                                       | \$0.18                                | 30 June 2010       | 150,000                                     |
| Ms M De Ville     | 100,000                                      | 8 July 2009       | \$0.20484                                       | \$0.18                                | 30 June 2010       | 100,000                                     |

The above options were provided at no cost to the recipients. No options were granted during the year ended 31 July 2008, nor have any been granted since 31 July 2009.

SP Telemedia Limited and its controlled entities  
 Directors' report (continued)  
 For the year ended 31 July 2009

**5.1 Remuneration report – audited (continued)**

**5.1.3 Equity instruments (continued)**

**5.1.3.1 Shares, options and rights over equity instruments granted as compensation (continued)**

Details on ordinary shares in the Company that were granted as compensation to each key management person during the reporting period and details on the shares that vested during the reporting period are as follows:

|               | <b>Number of shares granted during 2008</b> | <b>Grant date</b> | <b>Fair value per share at grant date (\$)</b> | <b>Number of shares vested during 2009</b> | <b>Number of unvested shares as at 31 July 2009</b> |
|---------------|---|-------------------|--|--|---|
| Mr S Banfield | 99,971                                      | 13 Dec 2007       | \$0.42373                                      | 19,994                                     | 75,603  |
| Mr C Levy     | 90,565                                      | 13 Dec 2007       | \$0.42322                                      | 18,113                                     | 68,758  |
| Ms M De Ville | 31,401                                      | 13 Dec 2007       | \$0.43096                                      | 6,280                                      | 22,445  |

The shares in the table above were granted under the incentive plans that ceased to operate following the acquisition of TPG in April 2008. The unvested shares will vest in accordance with the rules described in 5.1.1. No shares have been granted to key management personnel since 13 December 2007.

**5.1.3.2 Modification of terms of equity-settled share-based payment transactions**

No terms of equity-settled share-based payment transactions (including options and rights granted as compensation to a key management person) have been altered or modified by the issuing entity during the reporting period or the prior period.

**5.1.3.3 Exercise of options granted as compensation**

On 15 July 2009, Mr V Piestrzynski exercised 1,000,000 of his options by paying to the Company \$0.18 per option. 1,000,000 ordinary shares were accordingly issued to him on 6 August 2009. No other options were exercised by key management personnel during the reporting period.

**5.1.3.4 Analysis of options and rights over equity instruments granted as compensation**

All options granted on 8 July 2009 vested fully on that date and are not subject to forfeiture. Other than those exercised by Mr V Piestrzynski detailed in 5.1.4.3 above, all options granted to key management personnel on that date remain outstanding at 31 July 2009, but must be exercised by 30 June 2010 at the latest.

**6. Principal activities**

During the financial year the principal continuing activities of the Consolidated Entity consisted of :

- Licensed telecommunications carrier in accordance with the Telecommunications Act 1997.
- Sale of retail and wholesale telecommunication products and services.

## SP Telemedia Limited and its controlled entities

### Directors' report (continued)

#### For the year ended 31 July 2009

#### 7. Operating and financial review

Consolidated Entity earnings before interest, tax, depreciation and amortisation (EBITDA) for the year were \$98.5 million whilst net profit after tax (NPAT) was \$17.7 million (compared to guidance of \$93 million and \$16 million respectively).

These results represent a 296% increase on the EBITDA of \$24.9 million achieved last year and a 194% increase on last year's \$18.9 million net loss after tax.

Earnings per share for the year of 2.6 cents represent a 168% increase on the 3.8 cents loss per share last year.

The continued growth of the business has been underpinned by broadband subscribers, with net additions for the year ended 31 July 2009 of 88,000 including 56,000 added in the second-half of the financial year. Total broadband subscribers have reached 400,000 in September 2009.

The TPG consumer mobile offering, since its inception in late 2008 has already been taken up by more than 90,000 subscribers, comprising new customers and customers transferring from the Soul post paid plans.

The corporate and government business has continued to focus on improving systems and processes resulting in improved customer service levels, with increasing on-net services providing improved margins.

#### Cash Flow

The Consolidated Entity generated a net cash inflow from operations before interest, tax, capex and debt repayments during the year of \$153 million. This excellent cash generation included a significant improvement of \$29 million in working capital and has enabled the Consolidated Entity to make repayments in the year of \$81 million against its bank debt facilities, including \$60 million in the second-half of the financial year.

In the 15 months since the April 2008 merger with TPG, the Consolidated Entity has repaid \$95 million of bank debt, putting it \$72 million ahead of its debt repayment schedule. It now has \$58 million of bank debt remaining and its next compulsory debt repayment does not arise until February 2011.

#### Final Dividend

On 22 September 2009 the directors also declared a fully franked final dividend of 1 cent per share, payable on 18 November 2009 to shareholders on the register at 21 October 2009. For this dividend, the DRP (Dividend Reinvestment Plan) discount will be 2.5%.

#### Guidance for FY10

The Consolidated Entity's strong profit growth is forecast to continue and the directors have provided the following guidance for the FY10 result:

- Revenue           \$460 million
- EBITDA           \$130 million (excludes amortisation of deferred subscriber acquisition costs)
- EBIT               \$71 million.

SP Telemedia Limited and its controlled entities  
 Directors' report (continued)  
 For the year ended 31 July 2009

## 8. Dividends

Dividends paid or declared by the Company to members since the end of the previous financial year were:

|   | Cents per<br>share | Total amount<br>\$'000 | Franked/<br>unfranked | Date of payment |
|---|--------------------|------------------------|-----------------------|-----------------|
| <b>Declared and paid during the year 2009</b> |                    |                        |                       |                 |
| Interim 2009 ordinary                         | 1.0                | 6,842                  | Franked               | 27 May 2009     |
| Total amount                                  |                    | <u>6,842</u>           |                       |                 |

Franked dividends declared as paid during the year were fully franked at the rate of 30 per cent.

### Declared after end of year

After the balance sheet date the directors have declared a fully franked dividend of 1.0 cents per ordinary share payable on 18 November 2009 to shareholders on the register at 21 October 2009.

The financial effect of this dividend has not been brought to account in the financial statements for the year ended 31 July 2009 and will be recognised in subsequent financial reports.

## 9. Events subsequent to reporting date

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the directors of the Company, to affect significantly the operations of the Consolidated Entity, the results of those operations, or the state of affairs of the Consolidated Entity, in future financial years.

## 10. Likely developments

Other than the matters discussed, there are no material likely developments for the Consolidated Entity at the date of this report.

## 11. Directors' interests

The relevant interest of each director in the shares and options over such instruments issued by the companies within the Consolidated Entity and other related bodies corporate, as notified by the directors to the Australian Stock Exchange in accordance with S205G(1) of the *Corporations Act 2001*, at the date of this report is as follows:

|               | Shares in<br>SP Telemedia Limited |
|---------------|-----------------------------------|
| Mr D Teoh     | 273,383,415                       |
| Mr RD Millner | 5,837,468                         |
| Mr D Ledbury  | 311,709                           |
| Mr AJ Latimer | 1,322,844                         |
| Mr J Pang     | -                                 |

SP Telemedia Limited and its controlled entities  
 Directors' report (continued)  
 For the year ended 31 July 2009

## 12. Share options

### Options granted to directors and executives of the Consolidated Entity

During or since the financial year, the Company granted options over unissued ordinary shares in the Company to the following of the five most highly remunerated officers of the Consolidated Entity as part of their remuneration:

| <b>Executives</b> | <b>Number of options<br/>granted</b> |
|-------------------|--------------------------------------|
| Mr V Piestrzynski | 1,000,000                            |
| Mr J Paine        | 700,000                              |
| Mr C Levy         | 500,000                              |
| Mr S Banfield     | 500,000                              |
| Mr S McCullough   | 150,000                              |

All of the above options were granted during the financial year. None have been granted since the end of the financial year. No options have been granted to any director during or since the financial year.

### Unissued shares under options

At the date of this report there are 6,205,000 unissued ordinary shares of the Company under option, all with an exercise price of \$0.18 and with an expiry date of 30 June 2010. None of these outstanding options are subject to forfeiture.

### Shares issued on exercise of options

During or since the end of the financial year, the Company issued 4,670,000 ordinary shares as a result of the exercise of options. The amount paid for each of these shares was \$0.18. There are no amounts unpaid on the shares issued.

## 13. Indemnification and insurance of officers and auditors

### Indemnification

The Company has agreed to indemnify all directors and officers of the Company against all liabilities to another person (other than the Company or a related body corporate) that may arise from their position as directors of the company and its controlled entities, except where the liability arises out of conduct involving a lack of good faith. The agreement stipulates that the Company will meet the full amount of any such liabilities, including costs and expenses.

The Company has also agreed to indemnify all directors and officers of its controlled entities for all liabilities to another person (other than the company or a related body corporate) that may arise from their position, except where the liability arises out of conduct involving a lack of good faith. The agreement stipulates that the Company will meet the full amount of any such liabilities, including costs and expenses.

### Insurance premiums

Since 31 July 2008 the Company has paid insurance premiums of \$34,391 in respect of directors' and officers' liability insurance contracts, for current and former directors and officers, including senior executives of the Company and directors, senior executives and secretaries of its controlled entities. The insurance premiums relate to:

- costs and expenses that may be incurred by the relevant officers in defending proceedings, whether civil or criminal and whatever their outcome; and
- other liabilities that may arise from their position, with the exception of conduct involving a wilful breach of duty or improper use of information or position to gain a personal advantage.

SP Telemedia Limited and its controlled entities  
 Directors' report (continued)  
 For the year ended 31 July 2009

**14. Non-audit services**

During the year KPMG, the Company's auditor, has performed certain other services in addition to their statutory duties.

The Board has considered the non-audit services provided during the year by the auditor and is satisfied that the provision of those non-audit services during the year by the auditor is compatible with, and did not compromise, the auditor independence requirements of the *Corporations Act 2001* for the following reasons:

- all non-audit services were subject to the corporate governance procedures adopted by the Company and have been reviewed by the Audit & Risk Committee to ensure they do not impact the integrity and objectivity of the auditor; and
- the non-audit services provided do not undermine the general principles relating to auditor independence as set out in APES 110 *Code of Ethics for Professional Accountants*, as they did not involve reviewing or auditing the auditor's own work, acting in a management or decision making capacity for the Company, acting as an advocate for the Company or jointly sharing risks and rewards.

Details of the amounts paid to the auditor of the Company, KPMG, and its related practices for audit and non-audit services provided during the year are set out below. In addition, amounts paid to other auditors have been disclosed:

|  | <b>Consolidated</b> |             |
|--|---------------------|-------------|
|  | <b>2009</b>         | <b>2008</b> |
|  | <b>\$</b>           | <b>\$</b>   |
| <b>Audit services:</b>                                 |                     |             |
| Auditors of the Company:                               |                     |             |
| Audit and review of financial reports (KPMG Australia) | 405,000             | 423,000     |
| Other Auditors:  |                     |             |
| Audit and review of financial reports (Hayes Knight)   | -                   | 59,600      |
| Audit and review of financial reports (PKF)            | -                   | 40,000      |
|  | 405,000             | 522,600     |
| <b>Services other than statutory audit:</b>            |                     |             |
| Other regulatory audit services:                       |                     |             |
| Telecommunications USO return (KPMG Australia)         | 5,000               | 5,000       |
| Bank covenant compliance certificate (KPMG Australia)  | 7,500               | 7,500       |
| Other services:  |                     |             |
| Taxation compliance services (Hayes Knight)            | -                   | 69,600      |
| Taxation compliance services (PKF)                     | -                   | 16,000      |
| Other assurance services (Hayes Knight)                | -                   | 14,500      |
|  | 12,500              | 112,000     |

SP Telemedia Limited and its controlled entities  
Directors' report (continued)  
For the year ended 31 July 2009

**15. Lead auditor's independence declaration**

The Lead auditor's independence declaration is set out on page 90 and forms part of the directors' report for financial year ended 31 July 2009.

**16. Rounding off**

The Company is of a kind referred to in ASIC Class Order 98/100 dated 10 July 1998 and in accordance with that Class Order, amounts in the financial report and directors' report have been rounded off to the nearest thousand dollars, unless otherwise stated.

This report is made with a resolution of the directors:



**David Teoh**  
Chairman

Dated at Sydney this 15th day of October, 2009.

SP Telemedia Limited and its controlled entities  
Income statements  
For the year ended 31 July 2009

| <i>In thousands of AUD</i>               | <i>Note</i> | <b>Consolidated</b> |             | <b>Company</b> |             |
|--|-------------|---------------------|-------------|----------------|-------------|
|  |             | <b>2009</b>         | <b>2008</b> | <b>2009</b>    | <b>2008</b> |
| Revenue                                  |             | 481,169             | 446,449     | -              | -           |
| Cost of sales                            | 9           | (291,406)           | (303,345)   | -              | -           |
| <b>Gross profit</b>                      |             | 189,763             | 143,104     | -              | -           |
| Other income                             | 8           | -                   | 7,658       | 13,661         | -           |
| Selling and distribution expenses        | 9           | (42,737)            | (50,435)    | -              | -           |
| Administrative expenses                  | 9           | (111,761)           | (120,604)   | (5,036)        | (2,546)     |
| <b>Results from operating activities</b> |             | 35,265              | (20,277)    | 8,625          | (2,546)     |
| Finance income                           | 11          | 1,342               | 4,565       | 12             | 2,389       |
| Finance expenses                         | 11          | (10,284)            | (7,952)     | (8,499)        | (7,000)     |
| <b>Net finance expense</b>               |             | (8,942)             | (3,387)     | (8,487)        | (4,611)     |
| <b>Profit/(loss) before income tax</b>   |             | 26,323              | (23,664)    | 138            | (7,157)     |
| Income tax (expense)/benefit             | 12          | (8,662)             | 4,731       | (612)          | 92          |
| <b>Profit/(loss) for the year</b>        |             | 17,661              | (18,933)    | (474)          | (7,065)     |
| <b>Attributable to:</b>                  |             |                     |             |                |             |
| Equity holders of the Company            |             | 17,661              | (18,783)    | (474)          | (7,065)     |
| Minority interest                        |             | -                   | (150)       | -              | -           |
| <b>Profit/(loss) for the year</b>        |             | 17,661              | (18,933)    | (474)          | (7,065)     |
| <b>Earnings/(loss) per share:</b>        |             |                     |             |                |             |
| Basic earnings/(loss) per share          | 13          | 2.6                 | (3.9)       |                |             |
| Diluted earnings/(loss) per share        | 13          | 2.5                 | (3.9)       |                |             |

The notes on pages 27 to 86 are an integral part of these consolidated financial statements.



SP Telemedia Limited and its controlled entities  
 Statements of recognised income and expense  
 For the year ended 31 July 2009

|   | Consolidated |          | Company |         |
|---|--------------|----------|---------|---------|
|   | 2009         | 2008     | 2009    | 2008    |
| <i>In thousands of AUD</i>  |              |          |         |         |
| Foreign currency translation differences on retranslation of foreign operations | 207          | (156)    | -       | -       |
| <b>Income and expense recognised directly in equity</b>                         | 207          | (156)    | -       | -       |
| <b>Profit/(loss) for the year</b>   | 17,661       | (18,933) | (474)   | (7,065) |
| <b>Total recognised income and expense for the year</b>                         | 17,868       | (19,089) | (474)   | (7,065) |
| <b>Attributable to:</b>   |              |          |         |         |
| Equity holders of the Company   | 17,868       | (18,939) | (474)   | (7,065) |
| Minority interest   | -            | (150)    | -       | -       |
| <b>Total recognised income and expense for the year</b>                         | 17,868       | (19,089) | (474)   | (7,065) |

The notes on pages 27 to 86 are an integral part of these consolidated financial statements.

SP Telemedia Limited and its controlled entities  
 Balance sheets  
 As at 31 July 2009

| <i>In thousands of AUD</i>             | <i>Note</i> | <b>Consolidated</b> |                | <b>Company</b> |                |
|--|-------------|---------------------|----------------|----------------|----------------|
|  |             | <b>2009</b>         | <b>2008</b>    | <b>2009</b>    | <b>2008</b>    |
| <b>Assets</b>                          |             |                     |                |                |                |
| Cash and cash equivalents              | 14          | 17,179              | 14,053         | 109            | 107            |
| Trade and other receivables            | 15          | 30,282              | 64,483         | 22             | 98             |
| Inventories                            | 16          | 705                 | 1,133          | -              | -              |
| Intangible assets                      | 22          | 7,315               | 24,720         | -              | -              |
| Current tax assets                     | 19          | 55                  | -              | -              | -              |
| Prepayments and other assets           | 17          | 6,983               | 9,814          | 1,868          | 2,025          |
| <b>Total current assets</b>            |             | <b>62,519</b>       | <b>114,203</b> | <b>1,999</b>   | <b>2,230</b>   |
| Receivables                            | 15          | -                   | 2,804          | 80,995         | 103,460        |
| Investments                            | 18          | -                   | -              | 461,928        | 462,061        |
| Deferred tax assets                    | 20          | -                   | -              | 4,180          | 5,507          |
| Property, plant and equipment          | 21          | 135,408             | 137,594        | -              | -              |
| Intangible assets                      | 22          | 324,904             | 361,089        | -              | -              |
| Prepayments and other assets           | 17          | 993                 | 2,705          | 269            | 1,833          |
| <b>Total non-current assets</b>        |             | <b>461,305</b>      | <b>504,192</b> | <b>547,372</b> | <b>572,861</b> |
| <b>Total assets</b>                    |             | <b>523,824</b>      | <b>618,395</b> | <b>549,371</b> | <b>575,091</b> |
| <b>Liabilities</b>                     |             |                     |                |                |                |
| Trade and other payables               | 23          | 75,997              | 80,917         | 693            | 1,405          |
| Loans and borrowings                   | 24          | 8,535               | 22,294         | 73,392         | 33,665         |
| Current tax liabilities                | 19          | 8,023               | 8,353          | 8,023          | 512            |
| Employee benefits                      | 25          | 3,066               | 3,100          | -              | -              |
| Provisions                             | 26          | 936                 | 827            | -              | -              |
| Deferred income and other liabilities  | 27          | 25,371              | 32,459         | 325            | 355            |
| <b>Total current liabilities</b>       |             | <b>121,928</b>      | <b>147,950</b> | <b>82,433</b>  | <b>35,937</b>  |
| Loans and borrowings                   | 24          | 58,429              | 137,629        | 58,000         | 130,000        |
| Deferred tax liabilities               | 20          | 8,070               | 17,050         | -              | -              |
| Employee benefits                      | 25          | 537                 | 746            | -              | -              |
| Provisions                             | 26          | 2,193               | 156            | -              | -              |
| Deferred income and other liabilities  | 27          | 7,869               | 8,214          | -              | -              |
| <b>Total non-current liabilities</b>   |             | <b>77,098</b>       | <b>163,795</b> | <b>58,000</b>  | <b>130,000</b> |
| <b>Total liabilities</b>               |             | <b>199,026</b>      | <b>311,745</b> | <b>140,433</b> | <b>165,937</b> |
| <b>Net assets</b>                      |             | <b>324,798</b>      | <b>306,650</b> | <b>408,938</b> | <b>409,154</b> |
| <b>Equity</b>                          |             |                     |                |                |                |
| Share capital                          | 28          | 389,747             | 384,693        | 389,747        | 384,693        |
| Reserves                               | 28          | (54,079)            | (55,878)       | 1,842          | (204)          |
| (Accumulated losses)/retained earnings | 28          | (10,870)            | (22,165)       | 17,349         | 24,665         |
| <b>Total equity</b>                    |             | <b>324,798</b>      | <b>306,650</b> | <b>408,938</b> | <b>409,154</b> |

The notes on pages 27 to 86 are an integral part of these consolidated financial statements.

SP Telemedia Limited and its controlled entities  
 Statements of cash flows  
 For the year ended 31 July 2009

| <i>In thousands of AUD</i>                             | Note | Consolidated    |                  | Company         |                  |
|--|------|-----------------|------------------|-----------------|------------------|
|  |      | 2009            | 2008             | 2009            | 2008             |
| <b>Cash flows from operating activities</b>            |      |                 |                  |                 |                  |
| Cash receipts from customers                           |      | 549,549         | 456,155          | -               | -                |
| Cash paid to suppliers and employees                   |      | (396,723)       | (419,379)        | (1,974)         | (1,205)          |
| Cash generated from operations                         |      | 152,826         | 36,776           | (1,974)         | (1,205)          |
| Interest received                                      |      | 773             | 3,438            | 11              | 2,394            |
| Interest paid  |      | (9,920)         | (5,876)          | (8,292)         | (5,096)          |
| Income taxes paid                                      |      | (19,104)        | (17,268)         | (872)           | (12,805)         |
| <b>Net cash from operating activities</b>              | 34   | <b>124,575</b>  | <b>17,070</b>    | <b>(11,127)</b> | <b>(16,712)</b>  |
| <b>Cash flows from investing activities</b>            |      |                 |                  |                 |                  |
| Proceeds from sale of property, plant and equipment    |      | 34              | 91               | -               | -                |
| Acquisition of property, plant and equipment           |      | (23,040)        | (21,694)         | -               | -                |
| Acquisition of subsidiaries, net of cash acquired      | 7    | -               | (135,565)        | -               | (154,831)        |
| Acquisition of minority interest, net of costs         |      | -               | (98)             | -               | (45)             |
| Security deposits                                      |      | (348)           | -                | (348)           | -                |
| Loans to related parties                               |      | -               | (1,291)          | -               | -                |
| Loans from subsidiaries                                |      | -               | -                | 90,957          | 19,138           |
| <b>Net cash (used in)/from investing activities</b>    |      | <b>(23,354)</b> | <b>(158,557)</b> | <b>90,609</b>   | <b>(135,738)</b> |
| <b>Cash flows from financing activities</b>            |      |                 |                  |                 |                  |
| Payment of transaction costs on issue of share capital |      | (17)            | (124)            | (17)            | (124)            |
| Proceeds from exercise of share options                |      | 229             | -                | 229             | -                |
| Proceeds from borrowings                               |      | -               | 150,000          | -               | 150,000          |
| Repayment of borrowings                                |      | (83,375)        | (55,378)         | (78,000)        | (52,517)         |
| Repayments to related parties                          |      | -               | -                | -               | -                |
| Payment of finance lease liabilities                   |      | (13,510)        | (6,024)          | -               | -                |
| Restricted cash released                               |      | 80              | 1,083            | 79              | -                |
| Dividends paid   |      | (1,771)         | (14,588)         | (1,771)         | (14,588)         |
| <b>Net cash (used in)/from financing activities</b>    |      | <b>(98,364)</b> | <b>74,969</b>    | <b>(79,480)</b> | <b>82,771</b>    |
| Net increase/(decrease) in cash and cash equivalents   |      | 2,857           | (66,518)         | 2               | (69,679)         |
| Cash and cash equivalents at 1 August                  |      | 14,053          | 80,644           | 107             | 69,786           |
| Effect of exchange rate fluctuations on cash held      |      | 269             | (73)             | -               | -                |
| <b>Cash and cash equivalents at 31 July</b>            | 14   | <b>17,179</b>   | <b>14,053</b>    | <b>109</b>      | <b>107</b>       |

The notes on pages 27 to 86 are an integral part of these consolidated financial statements.

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

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# SP Telemedia Limited and its controlled entities

## Notes to the consolidated financial statements

### For the year ended 31 July 2009

#### 1. Reporting entity

SP Telemedia Limited (the 'Company') is a company domiciled in Australia. The address of the Company's registered office is 65 Waterloo Road, North Ryde, NSW 2113. The consolidated financial report of the Company as at, and for the year ended 31 July 2009 comprises the Company and its subsidiaries (together referred to as the 'Consolidated Entity' and individually as 'Consolidated entities').

#### 2. Basis of preparation

##### (a) Statement of compliance

The financial report is a general purpose financial report which has been prepared in accordance with Australian Accounting Standards (AASBs) (including Australian Interpretations) adopted by the Australian Accounting Standards Board (AASB) and the *Corporations Act 2001*. The financial report complies with International Financial Reporting Standards (IFRSs) and interpretations adopted by the International Accounting Standards Board (IASB).

The financial statements were approved by the Board of Directors on 15 October 2009.

##### (b) Basis of measurement

The consolidated financial statements have been prepared on the historical cost basis with the exception of assets and liabilities acquired through business combinations being measured at fair value. The methods used to measure fair values are discussed further at note 4.

The accounts have been prepared on a going concern basis as there are reasonable grounds to believe that the Company and Consolidated Entity will be able to pay their debts as and when they become due and payable based on management's budgeted cashflows which have been approved by the Board, notwithstanding the fact that the classifications within the 31 July 2009 consolidated balance sheet show a net current liability position.

##### (c) Functional and presentation currency

These consolidated financial statements are presented in Australian dollars, which is the Company's functional currency and the functional currency of the majority of the Consolidated Entity.

The Company is of a kind referred to in ASIC Class Order 98/100 dated 10 July 1998 and in accordance with that Class Order, all financial information presented in Australian dollars has been rounded to the nearest thousand unless otherwise stated.

##### (d) Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described in the following notes:

- note 7 – business combinations
- note 18 – measurement of the recoverable amounts of investments in subsidiaries
- note 20 – utilisation of tax losses
- note 22 – measurement of the recoverable amounts of cash-generating units containing goodwill
- note 29 – valuation of financial instruments.

## SP Telemedia Limited and its controlled entities

### Notes to the consolidated financial statements

#### For the year ended 31 July 2009

### 3. Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements and have been applied consistently by the Consolidated Entities.

Certain comparative amounts have been reclassified to conform with the current year presentation.

#### (a) Basis of consolidation

##### (i) Subsidiaries

Subsidiaries are entities controlled by the Consolidated Entity. Control exists when the Consolidated Entity has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable or convertible are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Consolidated Entity.

Investments in subsidiaries are carried at the lower of their cost of acquisition or fair value in the Company's financial statements.

##### (ii) Transactions eliminated on consolidation

Intra-group balances and any unrealised gains and losses or income and expenses arising from intra-group transactions are eliminated in preparing the consolidated financial statements.

##### (iii) Acquisition of minority interests

On acquisition of minority interests the Consolidated Entity recognises the difference between the cost of the acquisition and the carrying value of the minority interests as an equity reserve.

#### (b) Foreign currency transactions

Transactions in foreign currencies are translated at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated to Australian dollars at the foreign exchange rate ruling at that date. Foreign exchange differences arising on translation are recognised in the income statement. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated to Australian dollars at foreign exchange rates ruling at the dates the fair value was determined.

SP Telemedia Limited and its controlled entities  
 Notes to the consolidated financial statements  
 For the year ended 31 July 2009

3. **Significant accounting policies (continued)**

**(c) Property, plant and equipment**

**(i) Owned assets**

Items of property, plant and equipment are stated at cost or deemed cost less accumulated depreciation and impairment losses (see accounting policy (h)). The cost of self-constructed assets includes the cost of materials, direct labour, the initial estimate, where relevant, of the costs of dismantling and removing the items and restoring the site on which they are located, and an appropriate proportion of production overheads.

Where parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items of property, plant and equipment.

**(ii) Leased assets**

Leases in terms of which the Consolidated Entity assumes substantially all the risks and rewards of ownership are classified as finance leases.

**(iii) Subsequent costs**

The Consolidated Entity recognises in the carrying amount of an item of property, plant and equipment the cost of replacing part of such an item when that cost is incurred, if it is probable that the future economic benefits embodied within the item will flow to the Consolidated Entity and the cost of the item can be measured reliably. All other costs are recognised in the income statement as an expense as incurred.

**(iv) Depreciation**

Depreciation is charged to the income statement on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment.

The estimated useful lives in the current and comparative periods are as follows:

|                          |                |
|--------------------------|----------------|
| • Plant and equipment    | 2.5 - 20 years |
| • Leasehold improvements | 8 years        |
| • Leased assets          | 5 - 10 years   |
| • Buildings              | 40 years       |

The residual value, the useful life and the depreciation method applied to an asset are reassessed at least annually.

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

3. **Significant accounting policies (continued)**

**(d) Intangible assets**

**(i) Goodwill**

**Business combinations**

All business combinations are accounted for by applying the purchase method. Goodwill represents the difference between the cost of the acquisition and the fair value of the net identifiable assets acquired.

Goodwill is stated at cost less any accumulated impairment losses. Goodwill is allocated to cash-generating units and tested annually for impairment (see accounting policy (h)).

**(ii) Capitalised subscriber costs**

Capitalised subscriber costs comprising dealer connection commissions, fulfilment costs and sim-cards are recognised as an asset and amortised using the straight line method from the date of initial recognition over the period during which the future economic benefits are expected to be obtained, being the contract period.

**(iii) Acquired customer base**

On acquisition of a subsidiary, customers of the acquired subsidiary are valued and brought to account as intangible assets. The value given to the customers is the expected future economic benefit expected to be derived from these customers.

**(iv) Development costs**

Operating costs incurred in developing or acquiring income producing assets are recognised as an asset and amortised using the straight line method from the date of initial recognition over the period during which the future economic benefits are expected to be obtained, being the contract period.

**(v) Trademark**

On acquisition of a subsidiary, trademarks of the acquired subsidiary are valued and brought to account as intangible assets. The valuation of a trademark is calculated using the Relief from Royalty Method.

**(vi) Internally-generated software**

On acquisition of a subsidiary, internally developed software and systems are valued and brought to account as intangible assets. The software is valued at its depreciated replacement cost.

**(vii) Indefeasible right of use of capacity**

Indefeasible rights of use of capacity are brought to account as intangible assets at cost, being the present value of the future cashflows payable for the right.



SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

3. Significant accounting policies (continued)

(d) Intangible assets (continued)

(viii) Other intangible assets

Other intangible assets that are acquired by the Consolidated Entity are stated at cost less accumulated amortisation (see below) and impairment losses (see accounting policy (h)).

Expenditure on internally generated goodwill and brands is recognised in the income statement as an expense as incurred.

(ix) Subsequent expenditure

Subsequent expenditure on capitalised intangible assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

(x) Amortisation

Amortisation is charged to the income statement on a straight-line basis, unless stated otherwise, over the estimated useful lives of intangible assets unless such lives are indefinite. Goodwill and intangible assets with an indefinite useful life are systematically tested for impairment at each balance sheet date. Other intangible assets are amortised from the date they are available for use. The estimated useful lives in the current and comparative periods are as follows:

- |   |   |
|---|---|
| • Goodwill                                    | indefinite life   |
| • Trademark                                   | indefinite life   |
| • Indefeasible right of use (IRU) of capacity | over the life of the IRU  |
| • Acquired customer bases                     | amortised on a reducing balance basis in line with the expected economic benefits to be derived from the acquired customer base |
| • Internally-generated software               | 5 years   |
| • Capitalised subscriber costs                | 2 years   |
| • Development costs                           | 2 - 20 years  |

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

3. **Significant accounting policies (continued)**

**(e) Trade and other receivables**

Trade and other receivables are stated at their amortised cost less impairment losses (see accounting policy (h)).

**(f) Inventories**

Inventories are stated at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

**(g) Cash and cash equivalents**

Cash and cash equivalents comprise cash balances, short term bills and call deposits. Bank overdrafts that are repayable on demand and form an integral part of the Consolidated Entity's cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows.

**(h) Impairment**

A financial asset is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset.

The carrying amounts of the Consolidated Entity's non-financial assets, other than inventories and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated.

An impairment loss is recognised whenever the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. Impairment losses are recognised in the income statement, unless an asset has previously been revalued, in which case the impairment loss is recognised as a reversal to the extent of that previous revaluation with any excess recognised through profit or loss.

Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to cash-generating units (group of units) and then to reduce the carrying amount of the other assets in the unit (group of units) on a pro rata basis.

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

3. **Significant accounting policies (continued)**

**(h) Impairment (continued)**

**(i) Calculation of recoverable amount**

Impairment of receivables is not recognised until objective evidence is available that a loss event has occurred. Significant receivables are individually assessed for impairment. Impairment testing of significant receivables that are not assessed as impaired individually is performed by placing them into portfolios of significant receivables with similar risk profiles and undertaking a collective assessment of impairment. Non-significant receivables are not individually assessed. Instead, impairment testing is performed by placing non-significant receivables in portfolios of similar risk profiles, based on objective evidence from historical experience adjusted for any effects of conditions existing at each balance sheet date.

The recoverable amount of other assets is the greater of their fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

**(ii) Reversals of impairment**

Impairment losses, other than in respect of goodwill, are reversed when there is an indication that the impairment loss may no longer exist and there has been a change in the estimate used to determine the recoverable amount.

An impairment loss in respect of goodwill is not reversed.

An impairment loss in respect of a receivable carried at amortised cost is reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognised.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

3. **Significant accounting policies (continued)**

**(h) Impairment (continued)**

**(iii) Derecognition of financial assets and liabilities**

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognised when:

- the rights to receive cash flows from the asset have expired
- the Consolidated Entity retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party; or
- the Consolidated Entity has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

A financial liability is derecognised when the obligation under the liability is discharged, cancelled or expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in profit and loss.

**(i) Share capital**

**Transaction costs**

Transaction costs of an equity transaction are accounted for as a deduction from equity, net of any related income tax benefit.

**(i) Interest-bearing borrowings**

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost with any difference between cost and redemption value being recognised in the income statement over the period of the borrowings on an effective interest basis.

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

3. **Significant accounting policies (continued)**

**(k) Employee benefits**

**(i) Long-term service benefits**

The Consolidated Entity's net obligation in respect of long-term service is the amount of future benefit that employees have earned in return for their service in the current and prior periods. The obligation is calculated using expected future increases in wage and salary rates including related on-costs and expected settlement dates, and is discounted using the rates attached to the Commonwealth Government bonds at the balance sheet date which have maturity dates approximating to the terms of the Consolidated Entity's obligations.

**(ii) Wages, salaries, annual leave and non-monetary benefits**

Liabilities for employee benefits for wages, salaries and annual leave that are expected to be settled within 12 months of the reporting date represent present obligations resulting from employees' services provided to reporting date and are calculated at undiscounted amounts based on remuneration wage and salary rates that the Consolidated Entity expects to pay as at reporting date including related on-costs, such as workers compensation insurance and payroll tax. Non-accumulating non-monetary benefits, such as medical care, housing, cars and free or subsidised goods and services, are expensed based on the net marginal cost to the Consolidated Entity as the benefits are taken by the employees.

**(iii) Employee share option plan**

During the financial year ended 31 July 2009, the Company offered options to employees of the Consolidated Entity under an employee share option plan. The fair value of options granted was recognised as an employee expense with a corresponding increase in equity. As all options were immediately exercisable, the fair value of the options was measured using the share price at date of grant (calculated as the 5 day VWAP for the preceding 5 days) less the exercise price, and the resulting expense was recognised in full in the year ended 31 July 2009.

**(iv) Employee share scheme**

The Consolidated Entity has in place an Employee Share Scheme that provides for selected employees to receive ordinary shares in the Company. Under this scheme funds are transferred to a trust which acts as an agent and purchases shares for the benefit of the selected employees. A treasury share reserve is recognised for the funds transferred to the scheme. An employee expense is recognised over the period during which the employees become unconditionally entitled to the shares with a corresponding decrease in the treasury share reserve.

**(v) Superannuation**

The Company and other controlled entities contribute to several defined contribution superannuation plans. Contributions are recognised as an expense in the income statement on an accruals basis.

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

3. **Significant accounting policies (continued)**

**(l) Provisions**

A provision is recognised in the balance sheet when the Consolidated Entity has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

**(m) Trade and other payables**

Trade and other payables are stated at their amortised cost. Trade payables are non-interest bearing and are normally settled on 30-60 day terms.

**(n) Revenue**

**(i) Goods sold and services rendered**

Revenues are recognised at fair value of the consideration received net of the amount of goods and services tax (GST).

**(ii) Sale of goods**

Revenue from the sale of goods is recognised (net of returns, discounts and allowances) when control of the goods passes to the customer.

Revenue from the sale of equipment and handsets is recognised in the income statement (net of rebates, returns, discounts and other allowances) when the significant risks and rewards of ownership have been transferred to the customer, which is ordinarily when the equipment and handset is delivered to the customer.

Where the sale is settled through instalments, interest revenue is recognised over the contract term, using the effective interest method.

**(iii) Rendering of services**

Revenue from rendering services is recognised in proportion to the stage of completion of the contract and is only brought to account when it is considered probable that the revenue will be received.

Revenue from the provision of telecommunication services includes access to the mobile network, telephone calls, connection and retention commission and other services. Connection and retention commissions are recognised on a straight-line basis over the specified contract period. These are received at the time of connection or retention of a customer. These are deferred and amortised over the contract term. Airtime and access fee revenues are recognised when the fee in respect of the services is earned.

**(iv) Unearned revenue**

Unearned revenue represents customer access fees invoiced that are not earned at the reporting date. Access fees are normally invoiced to customers one month in advance. This is taken to revenue in the month to which the access fees relate.

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

3. **Significant accounting policies (continued)**

(o) **Expenses**

(i) **Operating lease payments**

Payments made under operating leases are recognised in the income statement on a straight-line basis over the term of the lease. Lease incentives received are recognised in the income statement as an integral part of the total lease expense and spread over the lease term.

(ii) **Finance lease payments**

Minimum lease payments are apportioned between the finance charge and the reduction of the outstanding liability. The finance charge is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

(iii) **Finance income and expenses**

Net financing costs comprise interest payable on borrowings calculated using the effective interest method and interest receivable on funds invested. Borrowing costs are expensed as incurred and included in net financing costs.

Interest income is recognised in the income statement as it accrues, using the effective interest method. The interest expense component of finance lease payments is recognised in the income statement using the effective interest method.

(p) **Income tax**

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the income statement except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: initial recognition of goodwill, the initial recognition of assets or liabilities that affect neither accounting nor taxable profit, and differences relating to investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Additional income taxes that arise from the distribution of dividends are recognised at the same time as the liability to pay the related dividend.

## SP Telemedia Limited and its controlled entities

### Notes to the consolidated financial statements

#### For the year ended 31 July 2009

### 3. Significant accounting policies (continued)

#### (p) Income tax (continued)

##### Tax consolidation

The Company and its wholly-owned Australian resident entities formed a tax-consolidated group with effect from 1 August 2006 and have therefore been taxed as a single entity from that date. The head entity within the tax-consolidated group is SP Telemedia Limited.

TPG Holdings Pty Ltd and its wholly owned Australian resident entities joined the Company's tax-consolidated group from 7 April 2008 (the date of acquisition of TPG).

Chariot Pty Ltd joined the Company's tax-consolidated group from 14 August 2008.

Current tax expense/income, deferred tax liabilities and deferred tax assets arising from temporary differences of the members of the tax-consolidated group are recognised in the separate financial statements of the members of the tax-consolidated group using the 'separate taxpayer within group' approach by reference to the carrying amounts of assets and liabilities in the separate financial statements of each entity and the tax values applying under tax consolidation.

Any current tax liabilities (or assets) and deferred tax assets arising from unused tax losses of the subsidiaries are assumed by the head entity in the tax-consolidated group and are recognised as amounts payable (receivable) to (from) other entities in the tax-consolidated group in conjunction with any tax funding arrangement amounts (refer below). Any difference between these amounts is recognised by the Company as an equity contribution or distribution.

The Company recognises deferred tax assets arising from unused tax losses of the tax-consolidated group to the extent that it is probable that future taxable profits of the tax-consolidated group will be available against which the asset can be utilised.

Any subsequent period adjustments to deferred tax assets arising from unused tax losses as a result of revised assessments of the probability of recoverability is recognised by the head entity only.

##### Nature of tax funding arrangements and tax sharing arrangements

The head entity, in conjunction with other members of the tax-consolidated group, has entered into a tax funding arrangement which sets out the funding obligations of members of the tax-consolidated group in respect of tax amounts. The tax funding arrangements require payments to/from the head entity equal to the current tax liability (asset) assumed by the head entity and any tax-loss deferred tax asset assumed by the head entity, resulting in the head entity recognising an inter-entity receivable (payable) equal in amount to the tax liability (asset) assumed. The inter-entity receivables (payables) are at call.

Contributions to fund the current tax liabilities are payable as per the tax funding arrangement and reflect the timing of the head entity's obligation to make payments for tax liabilities to the relevant tax authorities.

The head entity, in conjunction with other members of the tax-consolidated group, has also entered into a tax sharing agreement. The tax sharing agreement provides for the determination of the allocation of income tax liabilities between the entities should the head entity default on its tax payment obligations. No amounts have been recognised in the financial statements in respect of this agreement as payment of any amounts under the tax sharing agreement is considered remote.



SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

3. **Significant accounting policies (continued)**

**(q) Segment reporting**

A segment is a distinguishable component of the Consolidated Entity that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and returns that are different from those of other segments.

**(r) Goods and services tax**

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or liability in the balance sheet.

Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

**(s) Earnings per share**

The Consolidated Entity presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders of the Company and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, which comprise share options.

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

3. Significant accounting policies (continued)

(t) New standards and interpretations not yet adopted

The following standards, amendments to standards and interpretations have been identified as those which may impact the entity in the period of initial application. They are available for early adoption at 31 July 2009, but have not been applied in preparing this financial report:

- **Revised AASB 3 *Business Combinations (2008)*** incorporates the following changes that are likely to be relevant to the Consolidated Entity's operations: the broadening of the definition of a business, which is likely to result in more acquisitions being treated as business combinations; contingent consideration being measured at fair value with subsequent changes therein recognised in profit or loss; transaction costs, other than share and debt issue costs, being expensed as incurred; any pre-existing interest in the acquiree being measured at fair value with the gain or loss recognised in profit or loss; any non-controlling (minority) interest being measured at either fair value, or at its proportionate interest in the identifiable assets and liabilities of the acquiree, on a transaction-by-transaction basis.

The revised standard, which becomes mandatory for the Consolidated Entity's 31 July 2010 financial statements, will be applied prospectively and therefore there will be no impact on prior periods in the Consolidated Entity's 2010 consolidated financial report.

- **AASB 8 *Operating Segments*** introduces the "management approach" to segment reporting. AASB 8, which becomes mandatory for the Consolidated Entity's 31 July 2010 financial statements, will require a change in the presentation on and disclosure of segment information based on the internal reports regularly reviewed by the Consolidated Entity's chief operating decision maker in order to assess each segment's performance and to allocate resources to them. Currently the Consolidated Entity presents segment information in respect of its business and geographical segments (see note 6). The standard is not expected to have an impact on the financial results of the Company and the Consolidated Entity as the standard is only concerned with disclosures.
- **Revised AASB 101 *Presentation of Financial Statements (2007)*** introduces the term total comprehensive income, which represents changes in equity during a period other than those changes resulting from transactions with owners in their capacity as owners. Total comprehensive income may be presented in either a single statement of comprehensive income (effectively combining both the income statement and all non-owner changes in equity in a single statement) or, in an income statement and a separate statement of comprehensive income.

The revised standard will become mandatory for the Consolidated Entity's 31 July 2010 financial statements. The Consolidated Entity has not yet determined the potential effect of the revised standard on the Consolidated Entity's disclosures.

SP Telemedia Limited and its controlled entities  
 Notes to the consolidated financial statements  
 For the year ended 31 July 2009

3. Significant accounting policies (continued)

(t) New standards and interpretations not yet adopted (continued)

- **Revised AASB 123 *Borrowing Costs*** removes the option to expense borrowing costs and requires that an entity capitalise borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset as part of the cost of that asset.

The revised standard will become mandatory for the Consolidated Entity's 31 July 2010 financial statements and will constitute a change in accounting policy for the Consolidated Entity. In accordance with the transitional provisions the Consolidated Entity will apply the revised AASB 123 to qualifying assets for which capitalisation of borrowing costs commences on or after the effective date. Therefore there will be no impact on prior periods in the Consolidated Entity's 31 July 2010 financial statements.

- **Revised AASB 127 *Consolidated and Separate Financial Statements (2008)*** requires accounting for changes in ownership interests by the Consolidated Entity in a subsidiary, while maintaining control, to be recognised as an equity transaction. When the Consolidated Entity loses control of a subsidiary, any interest retained in the former subsidiary will be measured at fair value with the resulting gain or loss being recognised in profit or loss.

The revised standard will become mandatory for the Consolidated Entity's 31 July 2010 financial statements. The Consolidated Entity has not yet determined the potential effect of the revised standard on the Consolidated Entity's financial report.

- **AASB 2008-1 *Amendments to Australian Accounting Standard – Share-based Payment: Vesting Conditions and Cancellations*** clarifies the definition of vesting conditions, introduces the concept of non-vesting conditions, requires non-vesting conditions to be reflected in grant-date fair value and provides the accounting treatment for non-vesting conditions and cancellations.

AASB 2008-1 will be mandatory for the Consolidated Entity's 31 July 2010 financial statements, with retrospective application. The Consolidated Entity has not yet determined the potential effect of the amending standard on the Consolidated Entity's financial report.

## SP Telemedia Limited and its controlled entities

### Notes to the consolidated financial statements

#### For the year ended 31 July 2009

#### 4. **Determination of fair values**

A number of the Consolidated Entity's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

##### **Property, plant and equipment**

The fair value of property, plant and equipment recognised as a result of a business combination is based on market values. The market value of property is the estimated amount for which a property could be exchanged on the date of valuation between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion. The market value of items of plant, equipment, fixtures and fittings is based on the quoted market prices for similar items.

##### **Intangible assets**

The fair value of patents and trademarks acquired in a business combination is based on the discounted estimated royalty payments that have been avoided as a result of the patent or trademark being owned. The fair value of other intangible assets is based on the discounted cash flows expected to be derived from the use and eventual sale of the assets.

##### **Inventories**

The fair value of inventories acquired in a business combination is determined based on its estimated selling price in the ordinary course of business less the estimated costs of completion and sale, and a reasonable profit margin based on the effort required to complete and sell the inventories.

##### **Trade and other receivables**

The fair value of trade and other receivables is estimated as the present value of future cash flows, discounted at the market rate of interest at the reporting date.

##### **Non-derivative financial liabilities**

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date. For finance leases, the market rate of interest is determined by reference to similar lease agreements.

## SP Telemedia Limited and its controlled entities

### Notes to the consolidated financial statements

#### For the year ended 31 July 2009

## 5. Financial risk management

### Overview

The Company and Consolidated Entity have exposure to the following risks from their use of financial instruments:

- credit risk
- liquidity risk
- market risk.

This note presents information about the Company's and Consolidated Entity's exposure to each of the above risks, their objectives, policies and processes for measuring and managing risk, and the management of capital. Further quantitative disclosures are included throughout this financial report (including note 29).

The Board of directors has overall responsibility for the establishment and oversight of the risk management framework.

Risk management policies are established to identify and analyse the risks faced by the Company and Consolidated Entity, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's and Consolidated Entity's activities. The Company and Consolidated Entity, through their training and management standards and procedures, aim to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Consolidated Entity's Audit & Risk Committee oversees how management monitors compliance with the Company's and Consolidated Entity's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Company and Consolidated Entity. The Consolidated Entity's Audit & Risk Committee is assisted in its oversight role by the Risk Management Committee. The Risk Management Committee undertakes both regular and ad-hoc reviews of risk management controls and procedures, the results of which are reported to the Consolidated Entity's Audit & Risk Committee.

### Credit risk

Credit risk is the risk of financial loss to the Consolidated Entity if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Consolidated Entity's receivables from customers. For the Company it arises from receivables due from subsidiaries.

### Trade and other receivables

The Company's and Consolidated Entity's exposure to credit risk is influenced mainly by the individual characteristics of each customer, the industry in which the customers operate and the geographical region in which the customers operate.

- Approximately 41% (2008: 68%) of the Consolidated Entity's trade receivables are attributable to retail customers. The Consolidated Entity minimises concentrations of credit risk by undertaking transactions with a large number of customers.
- By industry, the Consolidated Entity is not subject to a concentration of credit risk as its customers operate in a wide range of industries.
- Geographically, the Consolidated Entity's credit risk is concentrated in Australia.

SP Telemedia Limited and its controlled entities  
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**5. Financial risk management (continued)**

**Credit risk (continued)**

**Trade and other receivables (continued)**

The Company and Consolidated Entity have established a credit policy under which each new customer is analysed individually for creditworthiness before the Consolidated Entity's standard payment and delivery terms and conditions are offered. The Consolidated Entity's review includes external ratings, when available, and in some cases bank references. Purchase limits are established for each customer. These limits are reviewed regularly. Customers that fail to meet the Consolidated Entity's benchmark creditworthiness may transact with the Consolidated Entity only on a prepayment basis.

In monitoring customer credit risk, customers are grouped according to their credit characteristics, including whether they are an individual or legal entity, whether they are a wholesale, retail or end-user customer, geographic location, industry, aging profile, maturity and existence of previous financial difficulties.

The Company and Consolidated Entity have established an allowance for impairment that represents their estimate of incurred losses in respect of trade and other receivables.

**Liquidity risk**

Liquidity risk is the risk that the Consolidated Entity will not be able to meet its financial obligations as they fall due. The Consolidated Entity's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Consolidated Entity's reputation.

The Consolidated Entity monitors cash flow requirements from its businesses to optimise its return on cash. The Consolidated Entity ensures that it has sufficient cash on demand to meet expected operational expenses including the servicing of financial obligations.

In addition, the Consolidated Entity maintains a bank overdraft facility of \$7.9 million (2008: \$6 million) which was fully unutilised at 31 July 2009 (2008: fully unutilised).

## SP Telemedia Limited and its controlled entities

### Notes to the consolidated financial statements

#### For the year ended 31 July 2009

#### 5. Financial risk management (continued)

##### Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates and interest rates, will affect the Consolidated Entity's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

##### Currency risk

The Consolidated Entity is exposed to currency risk on revenues, expenses, receivables and borrowings that are denominated in a currency other than the functional currency of the Company, the Australian dollar (AUD). These other currencies include the United States dollar (USD), the New Zealand dollar (NZD) and Philippine peso (PP).

The Consolidated Entity does not hedge its exposure to these non-functional currencies as the exposure is not considered to be a significant risk to the Consolidated Entity.

##### Interest rate risk

The Consolidated Entity has adopted a policy of hedging its exposure to changes in interest rates on its core borrowings. An interest rate cap agreement was entered into on 22 April 2008 to effectively hedge 50 percent of the maximum cash advance available (\$150 million) under the loan agreement entered into on the same date. The balance of this loan advance was \$58 million at 31 July 2009 (2008: \$136 million).

##### Capital management

The Board's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Board of directors monitors the return on capital, which the Consolidated Entity defines as net operating income divided by total shareholders' equity, excluding minority interests. The Board of directors also monitors the level of dividends to ordinary shareholders.

It is a policy of the Board to encourage employees of the Consolidated Entity to hold ordinary shares in the Company.

The Board seeks to maintain a balance between the higher returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position.

From time to time the Consolidated Entity may purchase its own shares on the market; the timing of these purchases depends on market prices. The Consolidated Entity does not currently have a defined share buy-back plan.

There were no changes in the Consolidated Entity's approach to capital management during the year.

Neither the Company nor any of its subsidiaries are subject to externally imposed capital requirements.

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**6. Segment reporting**

Segment information is presented in respect of the Consolidated Entity's business segments based on the Consolidated Entity's management and internal reporting structure.

Inter-segment pricing is determined on an arm's length basis.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

Segment capital expenditure is the total cost incurred during the period to acquire segment assets that are expected to be used for more than one period.

**Business segments**

The Consolidated Entity operates predominantly in the Australian telecommunications industry.

**Geographical segments**

The Consolidated Entity operates predominantly within Australia.



SP Telemedia Limited and its controlled entities  
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7. **Acquisitions of subsidiaries and minority interests**

**Acquisition of subsidiary TPG Holdings Limited**

On 7 April 2008, the parent entity acquired 100% of TPG Holdings Limited.

The consideration for the acquisition was a cash payment of \$150 million plus the issue of 270,000,003 ordinary shares in SP Telemedia Limited. The cash payment was financed through a bank loan.

The operating results of TPG Holdings Limited and its controlled entities have been included in the consolidated income statement since the date of acquisition.

The acquisition had the following effect on the Consolidated Entity's assets and liabilities on acquisition date:

| <i>In thousands of AUD</i>   | Pre-acquisition<br>carrying<br>amounts | Fair value<br>adjustments | Recognised<br>values on<br>acquisition |
|--|--|---------------------------|--|
| Property, plant and equipment  | 24,960                                 | -                         | 24,960                                 |
| Intangible assets (excluding goodwill)                                 | 47,280                                 | 90,818                    | 138,098                                |
| Goodwill   | 5,931                                  | (5,931)                   | -                                      |
| Inventories  | 489                                    | -                         | 489                                    |
| Deferred tax assets  | 4,910                                  | -                         | 4,910                                  |
| Trade and other receivables  | 3,342                                  | -                         | 3,342                                  |
| Cash and cash equivalents  | 19,274                                 | -                         | 19,274                                 |
| Prepayments  | 1,412                                  | -                         | 1,412                                  |
| Interest-bearing loans and borrowings                                  | (27,565)                               | 477                       | (27,088)                               |
| Current tax liabilities  | (8,990)                                | -                         | (8,990)                                |
| Employee benefits  | (636)                                  | -                         | (636)                                  |
| Provisions   | (653)                                  | -                         | (653)                                  |
| Deferred tax liabilities   | (3,659)                                | (24,125)                  | (27,784)                               |
| Deferred revenue   | (13,393)                               | -                         | (13,393)                               |
| Trade and other payables   | (22,368)                               | (2,610)                   | (24,978)                               |
| Net identifiable assets and liabilities                                | <u>30,334</u>                          | <u>58,629</u>             | 88,963                                 |
| Outside equity interests   |  |                           | <u>1,124</u>                           |
| Goodwill on acquisition  |  |                           | 90,087                                 |
| Consideration paid (including transaction costs)                       |  |                           | <u>174,102</u>                         |
| Less Consideration paid, satisfied by issue of shares in parent entity |  |                           | 264,189                                |
| Less Net cash acquired   |  |                           | (109,350)                              |
| Net cash outflow   |  |                           | <u>(19,274)</u>                        |
|  |  |                           | <u>135,565</u>                         |

Pre-acquisition carrying amounts were determined based on applicable AASBs immediately before the acquisition. The values of assets and liabilities recognised on acquisition are their estimated fair values (see note 4 for methods used in determining fair values).

In the period from 7 April 2008 to 31 July 2008 the acquisition contributed \$61.341 million to consolidated revenue and \$8.904 million to consolidated net profit after tax. If the acquisition had occurred on 1 August 2007, management estimates that the acquisition would have contributed \$167.687 million to consolidated revenue and \$28.382 million to consolidated net profit after tax.

## SP Telemedia Limited and its controlled entities

### Notes to the consolidated financial statements

#### For the year ended 31 July 2009

#### 7. Acquisitions of subsidiaries and minority interests (continued)

##### **Adjustment to provisional acquisition accounting**

It was noted at 31 July 2008 that the acquisition accounting shown above was provisional pending potential adjustments that could be made to reflect new information obtained about facts and circumstances that existed at the date of acquisition which would have affected measurement of amounts recognised at that date.

During the year ended 31 July 2009, the income tax assessment for TPG Holdings Pty Ltd was finalised for the period up until the date of its acquisition by the Company. The income tax payable was \$348,000 higher than the amount provided for in its balance sheet at the date of acquisition, resulting in an understatement of goodwill on acquisition of \$348,000 at 31 July 2008.

In this year end report, the 31 July 2008 balance sheet comparatives have therefore been adjusted to reflect this amendment, by increasing non-current intangibles by \$348,000 and increasing current tax liabilities by \$348,000.

##### **Acquisition of minority interest in Chariot Limited**

On 7 April 2008, the parent entity acquired 70.25% of Chariot Limited and its controlled entities by way of its 100% acquisition of TPG Holdings Limited.

On 22 April 2008, the parent entity announced an unconditional offer to acquire the shares in its controlled entity, Chariot Limited, that it did not already own, at an offer price of 6.1 cents per share. On 27 May 2008, the parent entity's relevant interest in Chariot Limited exceeded the threshold required to trigger the compulsory acquisition provisions. The final shares were acquired under compulsory acquisition on 14 August 2008.

Prior to announcing the offer, the parent entity held 70.25% of the shares in Chariot Limited. As a result of the acquisition, the net profit after tax attributable to members for the 2008 financial year incorporates 70.25% of the Chariot Limited results for the period 7 April 2008 to 27 May 2008 and 100% of its results for the period 28 May 2008 to 31 July 2008.

The total cost of the acquisition of the remaining shares was \$2.7 million (including transaction costs), with the surplus of the acquisition price over the minority interest acquired being recognised in equity in accordance with the Consolidated Entity's accounting policies (refer note 3). The effect of the surplus led to a reduction in the net assets of the Consolidated Entity of \$3.98 million.

The \$2.7 million cost of acquisition was financed by the issue of 8,991,543 shares in SP Telemedia Limited.

##### **Take over of operation of retail stores**

On 19 June 2008, following termination of a dealer agreement, the Consolidated Entity elected to take over the management and operations of certain retail stores which were up until then being operated by that dealer. This involved offering employment to employees whose employment had been terminated by the dealer. The fair value of assets and liabilities acquired from the dealer was \$nil and there was \$nil consideration paid.

SP Telemedia Limited and its controlled entities  
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For the year ended 31 July 2009

8. Other Income

|   | Consolidated |       | Company |      |
|---|--------------|-------|---------|------|
|   | 2009         | 2008  | 2009    | 2008 |
| <i>In thousands of AUD</i>  |              |       |         |      |
| Results from operations include the following specific items within Other income: |              |       |         |      |
| Lease surrender fee   | -            | 7,398 | -       | -    |
| Management fee  | -            | -     | 13,661  | -    |

9. Expenses

|   | Consolidated |         | Company |      |
|---|--------------|---------|---------|------|
|   | 2009         | 2008    | 2009    | 2008 |
| <i>In thousands of AUD</i>  |              |         |         |      |
| Results from operating activities include the following specific expenses within: |              |         |         |      |
| a) Cost of sales  |              |         |         |      |
| Amortisation of capitalised deferred subscriber acquisition costs                 | 20,071       | 32,676  | -       | -    |
| Impairment of capitalised deferred subscriber acquisition costs                   | 2,196        | 7,453   | -       | -    |
| b) Selling and distribution expenses  |              |         |         |      |
| Depreciation of plant and equipment   | 27,193       | 19,670  | -       | -    |
| Impairment of plant and equipment   | -            | 7,756   | -       | -    |
| Employee benefits   | 5,274        | 7,089   | -       | -    |
| c) Administrative expenses  |              |         |         |      |
| Amortisation of non-current intangibles   | 36,075       | 18,356  | -       | -    |
| Bad and doubtful debts expense  | 3,438        | 23,420  | -       | -    |
| Employee benefits   | 37,712       | 41,403  | 2,228   | -    |
| Net foreign exchange losses/(gains)   | 5,171        | (2,471) | -       | -    |

SP Telemedia Limited and its controlled entities  
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10. Auditors' remuneration

|  | Consolidated |         | Company |      |
|--|--------------|---------|---------|------|
|  | 2009         | 2008    | 2009    | 2008 |
| <b>Audit services</b>                    |              |         |         |      |
| Auditors of the Company – KPMG Australia |              |         |         |      |
| Audit and review of financial reports    | 405,000      | 423,000 | -       | -    |
| Other regulatory audit services          | 12,500       | 12,500  | -       | -    |
|  | 417,500      | 435,500 | -       | -    |
| Other Auditors – Hayes Knight            |              |         |         |      |
| Audit and review of financial reports    | -            | 59,600  | -       | -    |
| Other Auditors – PKF                     |              |         |         |      |
| Audit and review of financial reports    | -            | 40,000  | -       | -    |
|  | 417,500      | 535,100 | -       | -    |
| <b>Other services</b>                    |              |         |         |      |
| Auditors of the Company – KPMG Australia |              |         |         |      |
| Other assurance services                 | -            | -       | -       | -    |
| Taxation                                 | -            | -       | -       | -    |
| Other Auditors – Hayes Knight            |              |         |         |      |
| Other assurance services                 | -            | 14,500  | -       | -    |
| Taxation                                 | -            | 69,000  | -       | -    |
| Other Auditors – PKF                     |              |         |         |      |
| Taxation                                 | -            | 16,000  | -       | -    |
|  | -            | 99,500  | -       | -    |

11. Finance income and expense

Recognised in profit or loss

*In thousands of AUD*

|                     | Consolidated |         | Company |         |
|---------------------|--------------|---------|---------|---------|
|                     | 2009         | 2008    | 2009    | 2008    |
| Interest income     | 1,342        | 4,565   | 12      | 2,389   |
| Interest expense    | (9,791)      | (6,427) | (8,033) | (5,475) |
| Borrowing costs     | (493)        | (1,525) | (466)   | (1,525) |
| Net finance expense | (8,942)      | (3,387) | (8,487) | (4,611) |

Recognised in equity

*In thousands of AUD*

|  | Consolidated |       | Company |      |
|--|--------------|-------|---------|------|
|  | 2009         | 2008  | 2009    | 2008 |
| Foreign currency translation differences<br>on retranslation of foreign operations | 207          | (156) | -       | -    |
| Finance income(expense) recognised<br>directly in equity, net of tax               | 207          | (156) | -       | -    |
| Attributable to:   |              |       |         |      |
| Equity holders of the Company  | 207          | (156) | -       | -    |
| Minority interest  | -            | -     | -       | -    |
| Finance income(expense) recognised<br>directly in equity, net of tax               | 207          | (156) | -       | -    |

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12. Income tax expense

Recognised in the income statement

| <i>In thousands of AUD</i>                        | <i>Note</i> | Consolidated |         | Company |          |
|---|-------------|--------------|---------|---------|----------|
|   |             | 2009         | 2008    | 2009    | 2008     |
| <b>Current tax expense</b>                        |             |              |         |         |          |
| Current year                                      |             | 17,538       | 3,073   | (958)   | (14,004) |
| Adjustments for prior years                       |             | (100)        | (365)   | -       | (365)    |
|   |             | 17,438       | 2,708   | (958)   | (14,369) |
| <b>Deferred tax expense</b>                       |             |              |         |         |          |
| Origination and reversal of temporary differences |             | (8,776)      | (7,439) | 1,327   | 3,308    |
| Tax losses transferred on tax consolidation       |             | -            | -       | 243     | 10,969   |
|   |             | (8,776)      | (7,439) | 1,570   | 14,277   |
| Total income tax expense/(benefit)                |             | 8,662        | (4,731) | 612     | (92)     |

Numerical reconciliation between tax expense and pre-tax accounting profit

| <i>In thousands of AUD</i>  | Consolidated |          | Company |         |
|---|--------------|----------|---------|---------|
|   | 2009         | 2008     | 2009    | 2008    |
| Profit/(loss) before income tax   | 26,323       | (23,664) | 138     | (7,157) |
| Income tax expense/(benefit) using the Company's domestic tax rate of 30% (2008: 30%) | 7,896        | (7,098)  | 41      | (2,147) |
| Increase/(decrease) in income tax expense due to:                                     |              |          |         |         |
| Non-deductible expenses/(other deductible items)                                      | 866          | (163)    | 571     | (37)    |
| Effect of implementation of tax consolidation   | -            | 438      | -       | -       |
| Effect of tax losses cancelled on failure of continuity of ownership tests            | -            | 2,457    | -       | 2,457   |
|   | 8,762        | (4,366)  | 612     | 273     |
| Over provided in prior years  | (100)        | (365)    | -       | (365)   |
| Income tax expense/(benefit)  | 8,662        | (4,731)  | 612     | (92)    |

SP Telemedia Limited and its controlled entities  
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13. Earnings per share

|                                   | 2009<br>Cents | 2008<br>Cents |
|-----------------------------------|---------------|---------------|
| Basic earnings/(loss) per share   | 2.6           | (3.9)         |
| Diluted earnings/(loss) per share | 2.5           | (3.9)         |

|  | 2009<br>Number | 2008<br>Number |
|--|----------------|----------------|
| <b>Weighted average number of shares used in calculating basic earnings per share</b>                  |                |                |
| Ordinary shares issued at 1 August   | 684,200,230    | 405,208,684    |
| Effect of ordinary shares issued under the Dividend Reinvestment Plan                                  | 3,454,927      | -              |
| Effect of ordinary shares issued as part consideration for purchase of 100% of TPG Holdings Limited    | -              | 84,836,067     |
| Effect of ordinary shares issued as consideration for purchase of minority interest of Chariot Limited | -              | 1,596,754      |
| Weighted average number of ordinary shares at 31 July  | 687,655,157    | 491,641,505    |

|  | 2009<br>Number | 2008<br>Number |
|--|----------------|----------------|
| <b>Weighted average number of shares used in calculating diluted earnings per share</b>                |                |                |
| Ordinary shares issued at 1 August   | 684,200,230    | 405,208,684    |
| Effect of ordinary shares issued under the Dividend Reinvestment Plan                                  | 3,454,927      | -              |
| Effect of ordinary shares issued as part consideration for purchase of 100% of TPG Holdings Limited    | -              | 84,836,067     |
| Effect of ordinary shares issued as consideration for purchase of minority interest of Chariot Limited | -              | 1,596,754      |
| Effect of share options on issue   | 6,559,630      | -              |
| Weighted average number of ordinary shares at 31 July  | 694,214,787    | 491,641,505    |

|   | 2009   | 2008     |
|---|--------|----------|
| <i>In thousands of AUD</i>  |        |          |
| <b>Profit/(loss) attributable to ordinary shareholders</b>  |        |          |
| Profit/(loss) for the year  | 17,661 | (18,933) |
| Loss attributable to outside equity interest  | -      | (150)    |
| Profit/(loss) attributable to ordinary shareholders used in calculating <b>basic and diluted</b> earnings per share | 17,661 | (18,783) |

SP Telemedia Limited and its controlled entities  
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14. Cash and cash equivalents

|   | Note | Consolidated |        | Company |      |
|---|------|--------------|--------|---------|------|
|   |      | 2009         | 2008   | 2009    | 2008 |
| <i>In thousands of AUD</i>                                |      |              |        |         |      |
| <b>Current</b>  |      |              |        |         |      |
| Bank balances   |      | 17,172       | 14,046 | 109     | 107  |
| Cash  |      | 7            | 7      | -       | -    |
| Cash and cash equivalents                                 |      | 17,179       | 14,053 | 109     | 107  |
| Bank overdraft  |      | -            | -      | -       | -    |
| Cash and cash equivalents in the statements of cash flows |      | 17,179       | 14,053 | 109     | 107  |

The Consolidated Entity's exposure to interest rate risk and a sensitivity analysis for financial assets and liabilities are disclosed in note 29.

15. Trade and other receivables

|                                       | Note | Consolidated |          | Company |         |
|---------------------------------------|------|--------------|----------|---------|---------|
|                                       |      | 2009         | 2008     | 2009    | 2008    |
| <i>In thousands of AUD</i>            |      |              |          |         |         |
| <b>Current</b>                        |      |              |          |         |         |
| Trade receivables                     |      | 20,489       | 73,863   | -       | -       |
| Less: Provision for impairment losses |      | (7,819)      | (23,844) | -       | -       |
| Accrued income                        |      | 13,608       | 7,650    | -       | -       |
| Other receivables                     |      | 4,004        | 6,814    | 22      | 98      |
|                                       |      | 30,282       | 64,483   | 22      | 98      |
| <b>Non-current</b>                    |      |              |          |         |         |
| Other receivables                     |      | -            | 2,804    | -       | -       |
| Loans to controlled entities          |      | -            | -        | 80,995  | 103,460 |
|                                       |      | -            | 2,804    | 80,995  | 103,460 |

The Consolidated Entity's exposure to credit and currency risk and impairment losses related to trade and other receivables are disclosed in note 29.

16. Inventories

|                            | Note | Consolidated |       | Company |      |
|----------------------------|------|--------------|-------|---------|------|
|                            |      | 2009         | 2008  | 2009    | 2008 |
| <i>In thousands of AUD</i> |      |              |       |         |      |
| Customer hardware          |      | 705          | 1,133 | -       | -    |

During the year ended 31 July 2009, the write-down of inventories to net realisable value amounted to \$785,206 (2008: \$732,330).

17. Prepayments and other assets

|                            | Note | Consolidated |       | Company |       |
|----------------------------|------|--------------|-------|---------|-------|
|                            |      | 2009         | 2008  | 2009    | 2008  |
| <i>In thousands of AUD</i> |      |              |       |         |       |
| <b>Current</b>             |      |              |       |         |       |
| Prepayments                |      | 6,983        | 8,748 | 1,868   | 2,025 |
| Other                      |      | -            | 1,066 | -       | -     |
|                            |      | 6,983        | 9,814 | 1,868   | 2,025 |
| <b>Non-current</b>         |      |              |       |         |       |
| Security deposits          |      | 993          | 749   | 269     | -     |
| Prepayments                |      | -            | 1,833 | -       | 1,833 |
| Other                      |      | -            | 123   | -       | -     |
|                            |      | 993          | 2,705 | 269     | 1,833 |

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18. **Investments**

| <i>In thousands of AUD</i>     | <i>Note</i> | <b>Consolidated</b> |             | <b>Company</b> |             |
|--------------------------------|-------------|---------------------|-------------|----------------|-------------|
|                                |             | <b>2009</b>         | <b>2008</b> | <b>2009</b>    | <b>2008</b> |
| <b>Non-current investments</b> |             |                     |             |                |             |
| Investments in subsidiaries    |             | -                   | -           | 461,928        | 462,061     |

The carrying value of each of the investments has been compared to its recoverable amount. The recoverable amount is the higher of the fair value less cost to sell, and the value in use. Value in use was determined by discounting the projected future cashflows of the respective subsidiaries. The cashflow projections utilised were the Board approved budgeted cashflows for the year to 31 July 2010, extrapolated based on revenue and margin growth assumptions to cover a 5 year period and incorporating a terminal value. The net projected growth rate in cashflows is 2% per annum in years 2 to 5 based on the long-term industry growth rate. In the terminal phase beyond year 5 the growth rate used was 0%. A pre-tax discount rate of 18% has been used in discounting the projected cashflows, which is based on the Company's WACC adjusted to reflect an estimate of specific risks assumed in the cashflow projections.

In both financial year 2009 and the comparative year, the results from this exercise indicated no impairment.

19. **Current tax assets and liabilities**

The current tax asset for the Consolidated Entity of \$55,000 (2008: \$nil) represents the amount of income taxes recoverable in respect of current and prior financial periods that arise from the payment of tax in excess of the amounts due to the relevant tax authority. There was no current tax asset for the Company (2008: \$nil) at 31 July 2009.

The current tax liability for the Consolidated Entity of \$8.023 million (2008: \$8.005 million) represents the amount of income taxes payable in respect of current and prior financial periods. The comparative amount includes \$7.841 million relating to the income tax payable by one of its subsidiaries, TPG Holdings Pty Ltd, prior to entering the tax consolidated group on 7 April 2008.

The current tax liability at 31 July 2009 of the Company was \$8.023 million (2008: \$512,000) and this represents the income tax payable by all members of the tax consolidated group.



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20. **Deferred tax assets and liabilities**

**Recognised deferred tax assets and liabilities**

Deferred tax assets and liabilities are attributable to the following:

**Consolidated**

*In thousands of AUD*

|   | Assets   |          | Liabilities |          | Net     |         |
|---|----------|----------|-------------|----------|---------|---------|
|   | 2009     | 2008     | 2009        | 2008     | 2009    | 2008    |
| Property, plant and equipment               | (1)      | (457)    | 4,795       | 4,679    | 4,794   | 4,222   |
| Intangible assets                           | -        | -        | 14,256      | 29,189   | 14,256  | 29,189  |
| Receivables                                 | (2,266)  | (6,891)  | 1,058       | 2,609    | (1,208) | (4,282) |
| Inventories                                 | (236)    | (306)    | -           | -        | (236)   | (306)   |
| Interest-bearing loans and borrowings       | -        | -        | 538         | 871      | 538     | 871     |
| Employee benefits                           | (1,047)  | (1,175)  | -           | -        | (1,047) | (1,175) |
| Payables                                    | (1,625)  | (824)    | 12          | -        | (1,613) | (824)   |
| Provisions                                  | (2,094)  | (601)    | -           | -        | (2,094) | (601)   |
| Other items                                 | (423)    | (966)    | -           | -        | (423)   | (966)   |
| Unearned revenue                            | (1,009)  | (3,898)  | -           | -        | (1,009) | (3,898) |
| Tax value of loss carry-forwards recognised | (3,888)  | (5,180)  | -           | -        | (3,888) | (5,180) |
| Tax (assets)/liabilities                    | (12,589) | (20,298) | 20,659      | 37,348   | 8,070   | 17,050  |
| Set off of tax                              | 12,589   | 20,298   | (12,589)    | (20,298) | -       | -       |
| Net tax liabilities                         | -        | -        | 8,070       | 17,050   | 8,070   | 17,050  |

**Company**

*In thousands of AUD*

|   | Assets  |         | Liabilities |      | Net     |         |
|---|---------|---------|-------------|------|---------|---------|
|   | 2009    | 2008    | 2009        | 2008 | 2009    | 2008    |
| Other items                                 | (264)   | (271)   | -           | -    | (264)   | (271)   |
| Tax value of loss carry-forwards recognised | (3,888) | (5,107) | -           | -    | (3,888) | (5,107) |
| Equity raising costs                        | (28)    | (129)   | -           | -    | (28)    | (129)   |
| Tax assets                                  | (4,180) | (5,507) | -           | -    | (4,180) | (5,507) |
| Set off of tax                              | -       | -       | -           | -    | -       | -       |
| Net tax assets                              | (4,180) | (5,507) | -           | -    | (4,180) | (5,507) |

At 31 July 2009, a deferred tax liability of \$14.853 million (2008: \$14.853 million) relating to an investment in a subsidiary has not been recognised because the Company controls whether the liability will be incurred and it is satisfied that it will not be incurred in the foreseeable future.

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

20. Deferred tax assets and liabilities (continued)  
Movement in temporary differences during the year

| <i>In thousands of AUD</i>            | Balance<br>1 August 2007 | Recognised<br>in profit or<br>loss | Recognised<br>in equity | Acquired in<br>business<br>combinations | Tax losses<br>transferred on<br>tax<br>consolidation | Balance<br>31 July 2008 | Recognised in<br>profit or loss | Recognised<br>in equity | Tax losses<br>transferred<br>on tax<br>consolidation | Balance<br>31 July 2009 |
|---------------------------------------|--------------------------|------------------------------------|-------------------------|---|--|-------------------------|---------------------------------|-------------------------|--|-------------------------|
| <b>Consolidated</b>                   |                          |                                    |                         |   |  |                         |                                 |                         |  |                         |
| Receivables                           | 2,819                    | (6,912)                            | -                       | (189)                                   | -  | (4,282)                 | 3,074                           | -                       | -  | (1,208)                 |
| Property, plant and equipment         | 5,413                    | (717)                              | -                       | (474)                                   | -  | 4,222                   | 572                             | -                       | -  | 4,794                   |
| Intangible assets                     | 10,141                   | (5,985)                            | (204)                   | 25,237                                  | -  | 29,189                  | (14,729)                        | (204)                   | -  | 14,256                  |
| Inventories                           | -                        | (298)                              | -                       | (8)                                     | -  | (306)                   | 70                              | -                       | -  | (236)                   |
| Interest-bearing loans and borrowings | -                        | 258                                | -                       | 613                                     | -  | 871                     | (333)                           | -                       | -  | 538                     |
| Payables                              | -                        | (741)                              | -                       | (83)                                    | -  | (824)                   | (789)                           | -                       | -  | (1,613)                 |
| Investments                           | -                        | -                                  | -                       | -                                       | -  | -                       | -                               | -                       | -  | -                       |
| Unearned revenue                      | (5,226)                  | 1,328                              | -                       | -                                       | -  | (3,898)                 | 2,889                           | -                       | -  | (1,009)                 |
| Provisions                            | (995)                    | 895                                | -                       | (501)                                   | -  | (601)                   | (1,493)                         | -                       | -  | (2,094)                 |
| Employee benefits                     | (1,195)                  | 558                                | -                       | (538)                                   | -  | (1,175)                 | 128                             | -                       | -  | (1,047)                 |
| Other items                           | (686)                    | 473                                | -                       | (753)                                   | -  | (966)                   | 543                             | -                       | -  | (423)                   |
| Tax loss carry-forwards               | (8,452)                  | 3,702                              | -                       | (430)                                   | -  | (5,180)                 | 1,292                           | -                       | -  | (3,888)                 |
|                                       | 1,819                    | (7,439)                            | (204)                   | 22,874                                  | -  | 17,050                  | (8,776)                         | (204)                   | -  | 8,070                   |
| <b>Company</b>                        |                          |                                    |                         |   |  |                         |                                 |                         |  |                         |
| Equity raising costs                  | (363)                    | 234                                | -                       | -                                       | -  | (129)                   | 101                             | -                       | -  | (28)                    |
| Other items                           | -                        | (271)                              | -                       | -                                       | -  | (271)                   | 7                               | -                       | -  | (264)                   |
| Tax loss carry-forwards               | (8,452)                  | 14,314                             | -                       | -                                       | (10,969)   | (5,107)                 | 1,462                           | -                       | (243)  | (3,888)                 |
|                                       | (8,815)                  | 14,277                             | -                       | -                                       | (10,969)   | (5,507)                 | 1,570                           | -                       | (243)  | (4,180)                 |

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

21. **Property, plant and equipment**

**Consolidated**

*In thousands of AUD*

|  | <i>Note</i> | <b>Land</b> | <b>Plant and equipment</b> | <b>Leasehold improvements</b> | <b>Leased assets</b> | <b>Buildings</b> | <b>Total</b>   |
|--|-------------|-------------|----------------------------|-------------------------------|----------------------|------------------|----------------|
| <b>Cost</b>                                |             |             |                            |                               |                      |                  |                |
| Balance at 1 August 2007                   |             | 60          | 150,664                    | 1,216                         | 1,650                | -                | <b>153,590</b> |
| Acquisitions through business combinations |             | -           | 23,926                     | 44                            | -                    | 990              | <b>24,960</b>  |
| Additions                                  |             | -           | 17,945                     | 6                             | 1,095                | -                | <b>19,046</b>  |
| Disposals                                  |             | -           | (126)                      | -                             | -                    | -                | <b>(126)</b>   |
| Write-downs and write-offs                 |             | -           | (279)                      | (1,147)                       | (275)                | -                | <b>(1,701)</b> |
| Balance at 31 July 2008                    |             | 60          | 192,130                    | 119                           | 2,470                | 990              | <b>195,769</b> |
| Balance at 1 August 2008                   |             | 60          | 192,130                    | 119                           | 2,470                | 990              | <b>195,769</b> |
| Additions                                  |             | -           | 25,078                     | -                             | 114                  | -                | <b>25,192</b>  |
| Disposals                                  |             | -           | (460)                      | -                             | -                    | -                | <b>(460)</b>   |
| Effect of movements in exchange rates      |             | -           | (20)                       | -                             | -                    | 45               | <b>25</b>      |
| Balance at 31 July 2009                    |             | 60          | 216,728                    | 119                           | 2,584                | 1,035            | <b>220,526</b> |

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

21. **Property, plant and equipment (continued)**

**Consolidated**

*In thousands of AUD*

|   | Note | Land | Plant and equipment | Leasehold improvements | Leased assets | Buildings | Total          |
|---|------|------|---------------------|------------------------|---------------|-----------|----------------|
| <b>Depreciation and impairment losses</b> |      |      |                     |                        |               |           |                |
| Balance at 1 August 2007                  |      | -    | 32,141              | 557                    | 108           | -         | <b>32,806</b>  |
| Depreciation charge for the year          |      | -    | 18,375              | 443                    | 852           | -         | <b>19,670</b>  |
| Impairment losses                         |      | -    | 7,756               | -                      | -             | -         | <b>7,756</b>   |
| Disposals                                 |      | -    | (8)                 | -                      | -             | -         | <b>(8)</b>     |
| Write-downs and write-offs                |      | -    | (847)               | (927)                  | (275)         | -         | <b>(2,049)</b> |
| Balance at 31 July 2008                   |      | -    | 57,417              | 73                     | 685           | -         | <b>58,175</b>  |
| Balance at 1 August 2008                  |      | -    | 57,417              | 73                     | 685           | -         | <b>58,175</b>  |
| Depreciation charge for the year          |      | -    | 26,918              | 5                      | 221           | 49        | <b>27,193</b>  |
| Disposals                                 |      | -    | (184)               | -                      | -             | -         | <b>(184)</b>   |
| Effect of movements in exchange rates     |      | -    | (58)                | -                      | -             | (8)       | <b>(66)</b>    |
| Balance at 31 July 2009                   |      | -    | 84,093              | 78                     | 906           | 41        | <b>85,118</b>  |

**Carrying amounts**

|                  |    |         |     |       |     |                |
|------------------|----|---------|-----|-------|-----|----------------|
| At 1 August 2007 | 60 | 118,523 | 659 | 1,542 | -   | <b>120,784</b> |
| At 31 July 2008  | 60 | 134,713 | 46  | 1,785 | 990 | <b>137,594</b> |
| At 1 August 2008 | 60 | 134,713 | 46  | 1,785 | 990 | <b>137,594</b> |
| At 31 July 2009  | 60 | 132,635 | 41  | 1,678 | 994 | <b>135,408</b> |

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

21. **Property, plant and equipment (continued)**

**Leased plant and equipment**

The Consolidated Entity leases plant and equipment under a number of finance lease agreements. At the end of each of the leases the Consolidated Entity has the option to purchase the plant and equipment at a beneficial price. At 31 July 2009 the net carrying amount of leased plant and equipment was \$1.678 million (2008: \$1.785 million). The leased plant and equipment secures lease obligations (see note 24).

22. **Intangible assets**

**Consolidated**

*In thousands of AUD*

**Current**

**Net capitalised deferred subscriber acquisition costs**

|                         | 2009     | 2008     |
|-------------------------|----------|----------|
| Balance 1 August        | 45,824   | 59,856   |
| Additions               | 4,003    | 35,970   |
| Written-off             | (26,567) | (50,002) |
| Balance 31 July         | 23,260   | 45,824   |
| <b>Amortisation</b>     |          |          |
| Balance 1 August        | 21,104   | 30,645   |
| Amortisation            | 20,071   | 32,676   |
| Written-off             | (25,230) | (42,217) |
| Balance 31 July         | 15,945   | 21,104   |
| <b>Carrying amounts</b> |          |          |
| At 1 August             | 24,720   | 29,211   |
| At 31 July              | 7,315    | 24,720   |

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

22. Intangible assets (continued)

Consolidated

*In thousands of AUD*

**Non-current**

**Cost**

|  | Goodwill | Acquired customer bases | Trademark | Internally generated software | Indefeasible right of use of capacity | Development costs | Total   |
|--|----------|-------------------------|-----------|-------------------------------|---------------------------------------|-------------------|---------|
| Balance at 1 August 2007                   | 61,497   | 28,341                  | -         | -                             | -                                     | 1,459             | 91,297  |
| Acquisitions through business combinations | 174,450  | 84,124                  | 20,068    | 7,837                         | 26,069                                | -                 | 312,548 |
| Balance 31 July 2008                       | 235,947  | 112,465                 | 20,068    | 7,837                         | 26,069                                | 1,459             | 403,845 |
| Balance 1 August 2008                      | 235,947  | 112,465                 | 20,068    | 7,837                         | 26,069                                | 1,459             | 403,845 |
| Acquisitions through business combinations | (110)    | -                       | -         | -                             | -                                     | -                 | (110)   |
| Balance 31 July 2009                       | 235,837  | 112,465                 | 20,068    | 7,837                         | 26,069                                | 1,459             | 403,735 |

**Amortisation and Impairment**

|                           |   |        |   |       |       |     |        |
|---------------------------|---|--------|---|-------|-------|-----|--------|
| Balance at 1 August 2007  | - | 24,007 | - | -     | -     | 393 | 24,400 |
| Amortisation for the year | - | 16,858 | - | 522   | 624   | 352 | 18,356 |
| Balance 31 July 2008      | - | 40,865 | - | 522   | 624   | 745 | 42,756 |
| Balance 1 August 2008     | - | 40,865 | - | 522   | 624   | 745 | 42,756 |
| Amortisation for the year | - | 32,307 | - | 1,567 | 2,107 | 94  | 36,075 |
| Balance 31 July 2009      | - | 73,172 | - | 2,089 | 2,731 | 839 | 78,831 |

**Carrying amounts**

|                  |         |        |        |       |        |       |         |
|------------------|---------|--------|--------|-------|--------|-------|---------|
| At 1 August 2007 | 61,497  | 4,334  | -      | -     | -      | 1,066 | 66,897  |
| At 31 July 2008  | 235,947 | 71,600 | 20,068 | 7,315 | 25,445 | 714   | 361,089 |
| At 1 August 2008 | 235,947 | 71,600 | 20,068 | 7,315 | 25,445 | 714   | 361,089 |
| At 31 July 2009  | 235,837 | 39,293 | 20,068 | 5,748 | 23,338 | 620   | 324,904 |

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

22. Intangible assets (continued)

**Amortisation**

The amortisation charge is recognised in the following line items in the income statement:

| <i>In thousands of AUD</i> | Consolidated |        | Company |      |
|----------------------------|--------------|--------|---------|------|
|                            | 2009         | 2008   | 2009    | 2008 |
| Cost of sales              | 20,071       | 32,676 | -       | -    |
| Administrative expenses    | 36,075       | 18,356 | -       | -    |
|                            | 56,146       | 51,032 | -       | -    |

**Impairment tests for cash generating units containing goodwill**

For the purpose of impairment testing, goodwill is allocated to the Consolidated Entity's cash generating units (CGUs). CGUs are determined according to the lowest level of groups of assets that generate largely independent cashflows. Following the acquisition of TPG Holdings Limited and its subsidiaries during the 2008 financial year and the subsequent integration of the businesses and networks, it was determined that there was now one single CGU with total goodwill in the CGU of \$235,837,000 (2008: \$235,947,000).

The recoverable amount of the goodwill in the CGU has been determined based on a value in use calculation.

Value in use was determined by discounting the projected future cashflows generated from the continuing use of the assets in the CGU. The cashflow projections utilised were the Board approved budgeted cashflows for the year to 31 July 2010, extrapolated based on revenue and margin growth assumptions to cover a 5 year period and incorporating a terminal value. The net projected growth rate in cashflows is 2% per annum in years 2 to 5 based on the long-term industry growth rate. In the terminal phase beyond year 5 the growth rate used was 0%. A pre-tax discount rate of 18% has been used in discounting the projected cashflows, which is based on the Company's WACC adjusted to reflect an estimate of specific risks assumed in the cashflow projections. Sensitivity analysis on these assumptions has been performed which indicated that a reasonably possible movement in the assumptions would not create an impairment.

23. Trade and other payables

| <i>In thousands of AUD</i>   | Consolidated |        | Company |       |
|------------------------------|--------------|--------|---------|-------|
|                              | 2009         | 2008   | 2009    | 2008  |
| Trade creditors              | 36,334       | 60,316 | 208     | 197   |
| Other creditors and accruals | 39,663       | 20,601 | 485     | 1,208 |
|                              | 75,997       | 80,917 | 693     | 1,405 |

The Consolidated Entity's exposure to currency and liquidity risk related to trade and other payables is disclosed in note 29.

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

## 24. Loans and borrowings

This note provides information about the contractual terms of the Consolidated Entity's interest-bearing loans and borrowings. For more information about the Consolidated Entity's exposure to interest rate and foreign currency risk, see note 29.

| <i>In thousands of AUD</i>                 | <i>Note</i> | <b>Consolidated</b> |                | <b>Company</b> |                |
|--|-------------|---------------------|----------------|----------------|----------------|
|  |             | <b>2009</b>         | <b>2008</b>    | <b>2009</b>    | <b>2008</b>    |
| <b>Current liabilities</b>                 |             |                     |                |                |                |
| Secured bank loans                         | (i)         | -                   | 9,375          | -              | 6,000          |
| Secured note facility                      | (ii)        | -                   | 2,000          | -              | -              |
| Insurance premium funding                  |             | -                   | 23             | -              | -              |
| Finance lease liabilities                  |             | 442                 | 843            | -              | -              |
| Liability under network capacity agreement | (iii)       | 8,093               | 10,053         | -              | -              |
| Loans from controlled entities             | 35          | -                   | -              | 73,392         | 27,665         |
|  |             | <b>8,535</b>        | <b>22,294</b>  | <b>73,392</b>  | <b>33,665</b>  |
| <b>Non-current liabilities</b>             |             |                     |                |                |                |
| Secured bank loans                         | (i)         | 58,000              | 130,000        | 58,000         | 130,000        |
| Finance lease liabilities                  |             | 429                 | 912            | -              | -              |
| Liability under network capacity agreement | (iii)       | -                   | 6,717          | -              | -              |
|  |             | <b>58,429</b>       | <b>137,629</b> | <b>58,000</b>  | <b>130,000</b> |

- (i) On 22 April 2008, the Consolidated Entity entered into a secured bank loan facility to help finance the acquisition of TPG Holdings Limited. Under the facility it originally drew down \$150 million, but repaid \$14 million by 31 July 2008, such that the balance outstanding at that date was \$136 million. The Consolidated Entity then repaid a further \$78 million during the year ended 31 July 2009 such that the balance outstanding at that date was \$58 million.

The bank loan facility is secured by a fixed and floating charge over all of the assets of the Consolidated Entity, excluding Chariot Pty Ltd and its subsidiaries.

Bank loans totalling \$3.375 million in Chariot Pty Ltd at 31 July 2008 were repaid in full during the year ended 31 July 2009.

- (ii) The secured notes totalling \$2 million in Chariot Pty Ltd at 31 July 2008 were repaid in full during the year ended 31 July 2009.
- (iii) Unsecured liability in respect of an agreement for the supply of network capacity (indefeasible right of use of capacity).



SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

24. Loans and borrowings (continued)

**Terms and debt repayment schedule**

Terms and conditions of outstanding loans were as follows:

| <b>Consolidated</b>                        |                 |                              |                         | <b>2009</b>       |                        | <b>2008</b>       |                        |
|--|-----------------|------------------------------|-------------------------|-------------------|------------------------|-------------------|------------------------|
| <i>In thousands of AUD</i>                 | <b>Currency</b> | <b>Nominal interest rate</b> | <b>Year of maturity</b> | <b>Face value</b> | <b>Carrying amount</b> | <b>Face value</b> | <b>Carrying amount</b> |
| Secured bank loan (3)                      | AUD             | BBSY<br>+ margin (1)         | 2011 (2)                | 58,000            | 58,000                 | 136,000           | 136,000                |
| Secured bank loan                          | AUD             | (2008: 11.9%)                | -                       | -                 | -                      | 3,375             | 3,375                  |
| Secured note facility                      | AUD             | (2008: 31.2%)                | -                       | -                 | -                      | 2,000             | 2,000                  |
| Finance lease liabilities                  | AUD             | 6.9%                         | 2010-2013               | 940               | 871                    | 1,923             | 1,755                  |
| Liability under network capacity agreement | USD             | 8.7%                         | 2010                    | 8,261             | 8,093                  | 17,827            | 16,770                 |
| Insurance premium funding                  | AUD             | (2008: 10.9%)                | -                       | -                 | -                      | 24                | 23                     |
|  |                 |                              |                         | <b>67,201</b>     | <b>66,964</b>          | <b>161,149</b>    | <b>159,923</b>         |

  

| <b>Company</b>                 |                 |                              |                         | <b>2009</b>       |                        | <b>2008</b>       |                        |
|--------------------------------|-----------------|------------------------------|-------------------------|-------------------|------------------------|-------------------|------------------------|
| <i>In thousands of AUD</i>     | <b>Currency</b> | <b>Nominal interest rate</b> | <b>Year of maturity</b> | <b>Face value</b> | <b>Carrying amount</b> | <b>Face value</b> | <b>Carrying amount</b> |
| Secured bank loan (3)          | AUD             | BBSY +<br>margin (1)         | 2011 (2)                | 58,000            | 58,000                 | 136,000           | 136,000                |
| Loans from controlled entities | AUD             | 0%                           | -                       | 73,392            | 73,392                 | 27,665            | 27,665                 |
|                                |                 |                              |                         | <b>131,392</b>    | <b>131,392</b>         | <b>163,665</b>    | <b>163,665</b>         |

- (1) Margin is variable and is determined quarterly according to gearing ratio.  
(2) The next compulsory repayment is not until the facility expires in February 2011.  
(3) During the year the Consolidated Entity breached one financial covenant for the period ended 31 October 2008 as a result of losses incurred for the year ended 31 July 2008. The breach was remedied through the lender waiving its rights in relation to this breach.

**Finance lease liabilities**

Finance lease liabilities of the Consolidated Entity are payable as follows:

| <i>In thousands of AUD</i> | <b>Minimum lease payments</b> |                      |                       | <b>Minimum lease payments</b> |                      |                       |
|----------------------------|-------------------------------|----------------------|-----------------------|-------------------------------|----------------------|-----------------------|
|                            | <b>2009</b>                   | <b>Interest 2009</b> | <b>Principal 2009</b> | <b>2008</b>                   | <b>Interest 2008</b> | <b>Principal 2008</b> |
| Less than one year         | 485                           | (43)                 | 442                   | 958                           | (99)                 | 859                   |
| Between one and five years | 455                           | (26)                 | 429                   | 965                           | (69)                 | 896                   |
|                            | <b>940</b>                    | <b>(69)</b>          | <b>871</b>            | <b>1,923</b>                  | <b>(168)</b>         | <b>1,755</b>          |

SP Telemedia Limited and its controlled entities  
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25. Employee benefits

*In thousands of AUD*

|                                  | Consolidated |              | Company  |          |
|----------------------------------|--------------|--------------|----------|----------|
|                                  | 2009         | 2008         | 2009     | 2008     |
| <b>Current</b>                   |              |              |          |          |
| Liability for annual leave       | 2,289        | 2,544        | -        | -        |
| Liability for long service leave | 777          | 556          | -        | -        |
|                                  | <b>3,066</b> | <b>3,100</b> | <b>-</b> | <b>-</b> |
| <b>Non Current</b>               |              |              |          |          |
| Liability for long service leave | 537          | 746          | -        | -        |

Share based payments

(i) Employee Share Option Plan

On 27 February 2009, the Company announced a pool of 13.5 million share options with an exercise price of \$0.18 per share, based on the 60 day Volume Weighted Average Share Price ("VWAP") at that date of \$0.16. On 7 July 2009, the Board approved the terms of a new Employee Share Option Plan under which these options would be granted to employees. On 8 July 2009, 10.875 million of these share options were granted to employees. All options granted on that date were immediately exercisable with a latest exercise date of 30 June 2010. All options are to be settled by physical delivery of shares.

The fair value of services received in return for share options granted is based on the fair value of share options granted. The fair value of the options was measured using a Black Scholes model with the following inputs:

|                           |            |
|---------------------------|------------|
| Share price at grant date | \$0.38     |
| Exercise price            | \$0.18     |
| Expected volatility       | 66.3%      |
| Option life               | 0.27 years |
| Expected dividends        | -          |
| Risk-free interest rate   | 5.5%       |
| Fair value at grant date  | \$0.20484  |

(ii) Employee Share Scheme

The Consolidated Entity has in place an Employee Share Scheme that provides for selected employees to receive ordinary shares in the Company. Under this scheme funds are transferred to a trust which acts as an agent and purchases shares for the benefit of the selected employees. A treasury share reserve is recognised for the funds transferred to the scheme. An employee expense is recognised over the period during which the employees become unconditionally entitled to the shares with a corresponding decrease in the treasury share reserve.

Under the share scheme the employee receives the voting rights and dividend entitlement to shares purchased under the scheme, however they are unable to access the shares until they satisfy the continuity of service criteria. Shares purchased during 2009 vested immediately, whereas shares purchased under this scheme in previous years vest to the employee at 20% per annum at the end of each of the five years following the purchase, provided they continue to be employed in the Consolidated Entity. If the employee terminates their employment, they forfeit their entitlement to the unvested shares, except in limited circumstances such as medical reasons, bona fide retirement or termination other than for gross misconduct.

During the year \$400,388 (2008: \$458,126) was paid into the employee share scheme for the purchase of shares. Shares were purchased for the benefit of 43 (2008: 20) employees using \$212,160 of these funds and the balance of unused funds was repaid to the Company after the year-end. During the year ended 31 July 2009, \$219,507 (2008: \$252,640) was recognised as an employee benefit expense.

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

26. Provisions

*In thousands of AUD*

| <b>Consolidated</b>             | <b>Make good costs</b> | <b>Customer loyalty program</b> | <b>Lease increment</b> | <b>Other</b> | <b>Total</b> |
|---------------------------------|------------------------|---------------------------------|------------------------|--------------|--------------|
| Balance 1 August 2008           | 595                    | 100                             | 156                    | 132          | 983          |
| Provisions made during the year | 2,414                  | -                               | -                      | -            | 2,414        |
| Provisions used during the year | -                      | (100)                           | (36)                   | (132)        | (268)        |
| Balance 31 July 2009            | 3,009                  | -                               | 120                    | -            | 3,129        |
| Current                         | 936                    | -                               | -                      | -            | 936          |
| Non-current                     | 2,073                  | -                               | 120                    | -            | 2,193        |
|                                 | 3,009                  | -                               | 120                    | -            | 3,129        |

**Company**

There were no provisions in the Company at 31 July 2009 (2008: \$nil).

**Make good costs**

The make good costs provision relates to the Consolidated Entity's estimated costs to make good leased premises. The provision is based on the estimated cost per leased site using historical costs for sites made good previously.

**Customer loyalty program**

The customer loyalty provision is for the expected settlement costs of loyalty program obligations.

**Lease increment**

Where the Consolidated Entity has contracted lease agreements that contain incremental lease payments over the term of the lease a provision is recognised for the increased lease payments so that lease expenditure is recognised on a straight line basis over the lease term.

SP Telemedia Limited and its controlled entities  
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27. **Deferred income and other liabilities**

| <i>In thousands of AUD</i>     | <b>Consolidated</b> |               | <b>Company</b> |             |
|--------------------------------|---------------------|---------------|----------------|-------------|
|                                | <b>2009</b>         | <b>2008</b>   | <b>2009</b>    | <b>2008</b> |
| <b>Current liabilities</b>     |                     |               |                |             |
| Unearned revenue               | 25,046              | 32,104        | -              | -           |
| Accrued interest               | 96                  | 355           | 96             | 355         |
| Other                          | 229                 | -             | 229            | -           |
|                                | <b>25,371</b>       | <b>32,459</b> | <b>325</b>     | <b>355</b>  |
| <b>Non-current liabilities</b> |                     |               |                |             |
| Unearned revenue               | 7,869               | 8,214         | -              | -           |

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
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28. Capital and reserves

Consolidated

In thousands of AUD

|   | Share capital  | Foreign currency reserve | Share option reserve | Treasury share reserve | Revaluation reserve | Minority interest acquisition reserve | Retained earnings | Total          | Minority interest | Total equity   |
|---|----------------|--------------------------|----------------------|------------------------|---------------------|---------------------------------------|-------------------|----------------|-------------------|----------------|
| Balance at 1 August 2007                            | 272,837        | 26                       | 440                  | -                      | 1,389               | (52,482)                              | 10,292            | 232,502        | -                 | 232,502        |
| Total recognised income and expense                 | -              | (156)                    | -                    | -                      | -                   | -                                     | (18,783)          | (18,939)       | (150)             | (19,089)       |
| Minority interest on acquisition of Chariot Limited | -              | -                        | -                    | -                      | -                   | -                                     | -                 | -              | (1,124)           | (1,124)        |
| Transfer between reserves                           | -              | -                        | (440)                | -                      | (474)               | -                                     | 914               | -              | -                 | -              |
| Movement in treasury share reserve                  | -              | -                        | -                    | (204)                  | -                   | -                                     | -                 | (204)          | -                 | (204)          |
| Acquisition of minority interest                    | -              | -                        | -                    | -                      | -                   | (3,977)                               | -                 | (3,977)        | 1,274             | (2,703)        |
| Issue of ordinary shares                            | 111,980        | -                        | -                    | -                      | -                   | -                                     | -                 | 111,980        | -                 | 111,980        |
| Transaction costs                                   | (124)          | -                        | -                    | -                      | -                   | -                                     | -                 | (124)          | -                 | (124)          |
| Dividends to equity holders                         | -              | -                        | -                    | -                      | -                   | -                                     | (14,588)          | (14,588)       | -                 | (14,588)       |
| Balance at 31 July 2008                             | <b>384,693</b> | <b>(130)</b>             | <b>-</b>             | <b>(204)</b>           | <b>915</b>          | <b>(56,459)</b>                       | <b>(22,165)</b>   | <b>306,650</b> | <b>-</b>          | <b>306,650</b> |
| Balance at 1 August 2008                            | 384,693        | (130)                    | -                    | (204)                  | 915                 | (56,459)                              | (22,165)          | 306,650        | -                 | 306,650        |
| Total recognised income and expense                 | -              | 207                      | -                    | -                      | -                   | -                                     | 17,661            | 17,868         | -                 | 17,868         |
| Transfers between reserves                          | -              | -                        | -                    | -                      | (476)               | -                                     | 476               | -              | -                 | -              |
| Movement in share option reserve                    | -              | -                        | 2,227                | -                      | -                   | -                                     | -                 | 2,227          | -                 | 2,227          |
| Movement in treasury share reserve                  | -              | -                        | -                    | (181)                  | -                   | -                                     | -                 | (181)          | -                 | (181)          |
| Acquisition of minority interest                    | -              | -                        | -                    | -                      | -                   | 22                                    | -                 | 22             | -                 | 22             |
| Transaction costs                                   | (17)           | -                        | -                    | -                      | -                   | -                                     | -                 | (17)           | -                 | (17)           |
| Dividends to equity holders                         | 5,071          | -                        | -                    | -                      | -                   | -                                     | (6,842)           | (1,771)        | -                 | (1,771)        |
| Balance at 31 July 2009                             | <b>389,747</b> | <b>77</b>                | <b>2,227</b>         | <b>(385)</b>           | <b>439</b>          | <b>(56,437)</b>                       | <b>(10,870)</b>   | <b>324,798</b> | <b>-</b>          | <b>324,798</b> |

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

28. Capital and reserves (continued)

Reconciliation of movement in capital and reserves

Company

*In thousands of AUD*

|                                     | Note | Share<br>capital | Share<br>option<br>reserve | Treasury<br>share<br>reserve | Retained<br>earnings | Total<br>equity |
|-------------------------------------|------|------------------|----------------------------|------------------------------|----------------------|-----------------|
| Balance at 1 August 2007            |      | 272,837          | -                          | -                            | 46,318               | 319,155         |
| Total recognised income and expense |      | -                | -                          | -                            | (7,065)              | (7,065)         |
| Movement in treasury share reserve  |      | -                | -                          | (204)                        | -                    | (204)           |
| Issue of ordinary shares            |      | 111,980          | -                          | -                            | -                    | 111,980         |
| Transaction costs                   |      | (124)            | -                          | -                            | -                    | (124)           |
| Dividends to equity holders         |      | -                | -                          | -                            | (14,588)             | (14,588)        |
| Balance at 31 July 2008             |      | 384,693          | -                          | (204)                        | 24,665               | 409,154         |
| Balance at 1 August 2008            |      | 384,693          | -                          | (204)                        | 24,665               | 409,154         |
| Total recognised income and expense |      | -                | -                          | -                            | (474)                | (474)           |
| Movement in share option reserve    |      | -                | 2,227                      | -                            | -                    | 2,227           |
| Movement in treasury share reserve  |      | -                | -                          | (181)                        | -                    | (181)           |
| Transaction costs                   |      | (17)             | -                          | -                            | -                    | (17)            |
| Dividends to equity holders         |      | 5,071            | -                          | -                            | (6,842)              | (1,771)         |
| Balance at 31 July 2009             |      | 389,747          | 2,227                      | (385)                        | 17,349               | 408,938         |

SP Telemedia Limited and its controlled entities  
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For the year ended 31 July 2009

28. Capital and reserves (continued)

Share capital

|  | Company            |                    |
|--|--------------------|--------------------|
|  | Ordinary shares    |                    |
|  | 2009               | 2008               |
| On issue at 1 August   | 684,200,230        | 405,208,684        |
| Ordinary shares issued under the Dividend Reinvestment Plan                                  | 19,400,744         | -                  |
| Ordinary shares issued as part consideration for purchase of 100% of TPG Holdings Limited    | -                  | 270,000,003        |
| Ordinary shares issued as consideration for purchase of minority interest of Chariot Limited | -                  | 8,991,543          |
| On issue at 31 July  | <u>703,600,974</u> | <u>684,200,230</u> |

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All shares rank equally with regard to the Company's residual assets.

**Foreign currency translation reserve**

The translation reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations where their functional currency is different to the presentation currency of the reporting entity.

**Revaluation reserve**

The revaluation reserve relates to the value of contracted customers that was recognised on the consolidation of SPT Telecommunications Pty Ltd. This entity was previously equity accounted and the amount recognised in the reserve reflects 50% of the increment in value of contracted customers.

**Treasury share reserve**

The treasury share reserve represents the value of shares held by an equity compensation plan that the Consolidated Entity is required to include in the consolidated financial statements. This reserve will be reversed against share capital when the underlying shares vest in the employee. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of the Consolidated Entity's own equity instruments.

**Share option reserve**

The share option reserve is used to recognise the fair value of options issued but not exercised.

**Minority interest acquisition reserve**

The minority interest acquisition reserve represents the surplus of the acquisition price over the minority interest acquired. Refer to note 7 for details regarding the acquisition of the minority interest in Chariot Limited (2008 financial year).

SP Telemedia Limited and its controlled entities  
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28. Capital and reserves (continued)

**Dividends**

Dividends recognised in the current year by the Company are:

| <i>In thousands of AUD</i>      | <b>Cents<br/>per share</b> | <b>Total<br/>amount</b> | <b>Franked /<br/>unfranked</b> | <b>Date of<br/>payment</b> |
|---------------------------------|----------------------------|-------------------------|--------------------------------|----------------------------|
| <b>2009</b>                     |                            |                         |                                |                            |
| Interim 2009 ordinary (special) | 1.0                        | 6,842                   | Franked                        | 27 May 2009                |
| Total amount                    |                            | <u>6,842</u>            |                                |                            |
| <b>2008</b>                     |                            |                         |                                |                            |
| Interim 2008 ordinary (special) | 2.4                        | 9,725                   | Franked                        | 22 May 2008                |
| Final 2007 ordinary             | 1.2                        | 4,863                   | Franked                        | 15 November 2007           |
| Total amount                    |                            | <u>14,588</u>           |                                |                            |

Franked dividends declared or paid during the year were fully franked at the tax rate of 30%.

The directors have declared a fully franked final FY09 dividend of 1 cent per share. The dividend has a record date of 21 October 2009 and will be paid on 18 November 2009.

**Dividend franking account**

*In thousands of AUD*

30 per cent franking credits available to shareholders of SP Telemedia Limited for subsequent financial years

|  | <b>Company</b> |             |
|--|----------------|-------------|
|  | <b>2009</b>    | <b>2008</b> |
|  | 34,774         | 12,060      |

The above available amounts are based on the balance of the dividend franking account at year-end adjusted for:

- franking credits that will arise from the payment of the current tax liabilities;
- franking debits that will arise from the payment of dividends recognised as a liability at the year-end;
- franking credits that will arise from the receipt of dividends recognised as receivables by the tax consolidated group at the year-end; and
- franking credits that the entity may be prevented from distributing in subsequent years.

The ability to utilise the franking credits is dependent upon there being sufficient available profits to declare dividends. The impact on the dividend franking account of dividends proposed after the balance sheet date but not recognised as a liability is to reduce it by \$3,015,433 (2008: \$nil). In accordance with the tax consolidation legislation, the Company as the head entity in the tax-consolidated group has also assumed the benefit of \$34.774 million (2008: \$12.060 million) franking credits.



SP Telemedia Limited and its controlled entities  
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For the year ended 31 July 2009

29. Financial instruments

Exposure to credit, liquidity and market risks arise in the normal course of the Company's and Consolidated Entity's activities. The Consolidated Entity's risk management policies are addressed at note 5.

**Credit risk**

**Exposure to credit risk**

The carrying amount of the Consolidated Entity's financial assets represents the maximum credit exposure. The Consolidated Entity's maximum exposure to credit risk at the reporting date was:

| <i>In thousands of AUD</i>  | <i>Note</i> | Carrying amount |        |         |         |
|-----------------------------|-------------|-----------------|--------|---------|---------|
|                             |             | Consolidated    |        | Company |         |
|                             |             | 2009            | 2008   | 2009    | 2008    |
| <b>Current assets</b>       |             |                 |        |         |         |
| Trade and other receivables | 15          | 30,282          | 64,483 | 22      | 98      |
| Cash and cash equivalents   | 14          | 17,179          | 14,053 | 109     | 107     |
| <b>Non-current</b>          |             |                 |        |         |         |
| Receivables *               | 15          | -               | 2,804  | 80,995  | 103,460 |
|                             |             | 47,461          | 81,340 | 81,126  | 103,665 |

\* The amount outstanding at 31 July 2009 and at 31 July 2008 for the Company fully relates to amounts owed from subsidiaries.

The Consolidated Entity's maximum exposure to credit risk for trade receivables at the reporting date by customer was:

| <i>In thousands of AUD</i> | <i>Note</i> | Carrying amount |        |         |      |
|----------------------------|-------------|-----------------|--------|---------|------|
|                            |             | Consolidated    |        | Company |      |
|                            |             | 2009            | 2008   | 2009    | 2008 |
| <b>Type of customer</b>    |             |                 |        |         |      |
| Government                 |             | 4,788           | 6,397  | -       | -    |
| Corporate                  |             | 3,947           | 9,393  | -       | -    |
| Wholesale                  |             | 3,352           | 7,526  | -       | -    |
| Retail                     |             | 8,402           | 50,547 | -       | -    |
|                            | 15          | 20,489          | 73,863 | -       | -    |

Approximately 41% of the Consolidated Entity's trade receivables are attributable to retail customers (2008: 68%). The Consolidated Entity minimises concentrations of credit risk by undertaking transactions with a large number of customers.

By industry, the Consolidated Entity is not subject to a concentration of credit risk as its customers operate in a wide range of industries.

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

29. Financial instruments (continued)

Credit risk (continued)

Exposure to credit risk (continued)

The Consolidated Entity's maximum exposure to credit risk for trade receivables at the reporting date by geographical region was:

| <i>In thousands of AUD</i> | <i>Note</i> | Carrying amount |        |         |      |
|----------------------------|-------------|-----------------|--------|---------|------|
|                            |             | Consolidated    |        | Company |      |
|                            |             | 2009            | 2008   | 2009    | 2008 |
| <b>Geographical region</b> |             |                 |        |         |      |
| Australia                  |             | 20,042          | 73,057 | -       | -    |
| New Zealand                |             | 174             | 143    | -       | -    |
| United States              |             | 10              | 172    | -       | -    |
| Other                      |             | 263             | 491    | -       | -    |
|                            | 15          | 20,489          | 73,863 | -       | -    |

Geographically, the Consolidated Entity is subject to a concentration of credit risk as predominantly all of its revenue is attributable to Australia.

Provision for Impairment losses

The aging of the Consolidated Entity's trade receivables at the reporting date was:

| <i>In thousands of AUD</i>            | <i>Note</i> | Carrying amount |          |         |      |
|---------------------------------------|-------------|-----------------|----------|---------|------|
|                                       |             | Consolidated    |          | Company |      |
|                                       |             | 2009            | 2008     | 2009    | 2008 |
| <b>Aging of customer</b>              |             |                 |          |         |      |
| Not past due                          |             | 8,861           | 27,715   | -       | -    |
| Past due 0-30 days                    |             | 3,428           | 17,181   | -       | -    |
| Past due 31-60 days                   |             | 1,420           | 10,290   | -       | -    |
| Past due 61-90 days                   |             | 1,630           | 5,512    | -       | -    |
| Past due 91-120 days                  |             | 430             | 4,218    | -       | -    |
| Past due 121 days                     |             | 4,720           | 8,947    | -       | -    |
| Gross trade receivables               | 15          | 20,489          | 73,863   | -       | -    |
| Less: Provision for impairment losses | 15          | (7,819)         | (23,844) | -       | -    |
| Net trade receivables                 |             | 12,670          | 50,019   | -       | -    |

The provision for impairment losses of the Consolidated Entity at 31 July 2009 of \$7.819 million (2008: \$23.844 million) represents the risk of non-collection of outstanding debts that are past due and believed to be at risk. The allowance is used to record impairment losses unless the Consolidated Entity is satisfied that no recovery of the amount owing is possible. At this point the amount is considered irrecoverable and is written off against the financial asset directly.

Based on historic default rates, the Consolidated Entity believes that no impairment allowance is necessary in respect of trade receivables not past due or past due by up to 30 days.

SP Telemedia Limited and its controlled entities  
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For the year ended 31 July 2009

29. Financial instruments (continued)

**Liquidity risk**

The following are the contractual maturities of financial liabilities, including estimated interest payments and excluding the impact of netting agreements:

**Consolidated**

**31 July 2009**

*In thousands of AUD*

|  | Note | Carrying amount | Contractual cash flows | 6 months or less | 6-12 months | 1-2 years | 2-5 years | More than 5 years |
|--|------|-----------------|------------------------|------------------|-------------|-----------|-----------|-------------------|
| Secured bank loans                         |      | 58,000          | (62,914)               | (1,575)          | (1,575)     | (59,764)  | -         | -                 |
| Finance lease liabilities                  |      | 871             | (940)                  | (341)            | (144)       | (289)     | (166)     | -                 |
| Liability under network capacity agreement |      | 8,093           | (8,261)                | (6,196)          | (2,065)     | -         | -         | -                 |
| Trade and other payables                   |      | 75,997          | (75,997)               | (75,997)         | -           | -         | -         | -                 |
|  |      | 142,961         | (148,112)              | (84,109)         | (3,784)     | (60,053)  | (166)     | -                 |

**31 July 2008**

*In thousands of AUD*

|  | Note | Carrying amount | Contractual cash flows | 6 months or less | 6-12 Months | 1-2 years | 2-5 years | More than 5 years |
|--|------|-----------------|------------------------|------------------|-------------|-----------|-----------|-------------------|
| Secured bank loans                         |      | 139,375         | (168,631)              | (5,961)          | (11,897)    | (31,869)  | (118,904) | -                 |
| Secured notes                              |      | 2,000           | (2,312)                | (2,312)          | -           | -         | -         | -                 |
| Finance lease liabilities                  |      | 1,755           | (1,923)                | (480)            | (478)       | (827)     | (138)     | -                 |
| Liability under network capacity agreement |      | 16,770          | (17,827)               | (5,348)          | (5,348)     | (7,131)   | -         | -                 |
| Insurance premium funding                  |      | 23              | (24)                   | (24)             | -           | -         | -         | -                 |
| Trade and other payables                   |      | 80,917          | (80,917)               | (80,917)         | -           | -         | -         | -                 |
|  |      | 240,840         | (271,634)              | (95,042)         | (17,723)    | (39,827)  | (119,042) | -                 |

**Company**

**31 July 2009**

*In thousands of AUD*

|                          | Note | Carrying amount | Contractual cash flows | 6 months or less | 6-12 months | 1-2 years | 2-5 years | More than 5 years |
|--------------------------|------|-----------------|------------------------|------------------|-------------|-----------|-----------|-------------------|
| Secured bank loans       |      | 58,000          | (62,914)               | (1,575)          | (1,575)     | (59,764)  | -         | -                 |
| Trade and other payables |      | 693             | (693)                  | (693)            | -           | -         | -         | -                 |
|                          |      | 58,693          | (63,607)               | (2,268)          | (1,575)     | (59,764)  | -         | -                 |

**31 July 2008**

*In thousands of AUD*

|                          | Note | Carrying amount | Contractual cash flows | 6 months or less | 6-12 months | 1-2 years | 2-5 years | More than 5 years |
|--------------------------|------|-----------------|------------------------|------------------|-------------|-----------|-----------|-------------------|
| Secured bank loans       |      | 136,000         | (164,084)              | (5,760)          | (11,696)    | (31,467)  | (115,161) | -                 |
| Trade and other payables |      | 1,405           | (1,405)                | (1,405)          | -           | -         | -         | -                 |
|                          |      | 137,405         | (165,489)              | (7,165)          | (11,696)    | (31,467)  | (115,161) | -                 |

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

29. Financial instruments (continued)

Market risk

Currency risk

Exposure to currency risk

The Consolidated Entity is exposed to foreign currency risk on revenues, expenses and financial instruments that are denominated in a currency other than AUD. The Consolidated Entity's exposure to foreign currency risk at balance date was as follows:

| Consolidated                 | AUD        | NZD          | USD     | PP     | AUD      | NZD        | USD          | PP      |
|------------------------------|------------|--------------|---------|--------|----------|------------|--------------|---------|
|                              | equivalent | 31 July 2009 |         |        |          | equivalent | 31 July 2008 |         |
| <i>In thousand of AUD</i>    |            |              |         |        |          |            |              |         |
| Trade receivables            | 455        | 204          | 240     | -      | 676      | 177        | 513          | -       |
| Other financial assets       | 13,292     | 117          | 10,567  | 12,287 | 654      | 553        | 5            | 9,540   |
| Trade payables               | (1,838)    | (77)         | (1,457) | -      | (3,710)  | (55)       | (3,366)      | (5,324) |
| Other financial liabilities  | (8,093)    | -            | (6,636) | -      | (16,770) | -          | (15,932)     | -       |
| Gross balance sheet exposure | 3,816      | 244          | 2,714   | 12,287 | (19,150) | 675        | (18,780)     | 4,216   |

In addition to the above, the Consolidated Entity has operating lease commitments denominated in USD (refer note 30).

Company

The Company had no exposure to foreign currency risk at 31 July 2009 (2008: \$nil).

The following significant exchange rates applied during the year:

| <i>In AUD</i> | Average rate |       | Reporting date spot rate |       |
|---------------|--------------|-------|--------------------------|-------|
|               | 2009         | 2008  | 2009                     | 2008  |
| NZD           | 1.23         | 1.19  | 1.26                     | 1.30  |
| USD           | 0.73         | 0.91  | 0.82                     | 0.95  |
| PP            | 35.05        | 39.84 | 39.38                    | 42.59 |

Sensitivity analysis

A 10 percent strengthening of the Australian dollar against the following currencies at 31 July would have increased (decreased) equity and profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant. The analysis is performed on the same basis for 2008.

| <i>In thousands of AUD</i> | Consolidated |                | Company |                |
|----------------------------|--------------|----------------|---------|----------------|
|                            | Equity       | Profit or loss | Equity  | Profit or loss |
| <b>31 July 2009</b>        |              |                |         |                |
| NZD                        | (18)         | -              | -       | -              |
| USD                        | (301)        | (301)          | -       | -              |
| PP                         | (28)         | -              | -       | -              |
| <b>31 July 2008</b>        |              |                |         |                |
| NZD                        | (47)         | -              | -       | -              |
| USD                        | 1,797        | 1,797          | -       | -              |
| PP                         | (9)          | -              | -       | -              |

A 10 percent weakening of the Australian dollar against the above currencies at 31 July would have had the equal but opposite effect on the above currencies to the amounts shown above, on the basis that all other variables remain constant.

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

29. Financial instruments (continued)

Market risk (continued)

Interest rate risk

Profile

At the reporting date the interest rate profile of the Company's and the Consolidated Entity's interest-bearing financial instruments was:

| <i>In thousands of AUD</i>       | Note | Consolidated<br>Carrying amount |           | Company<br>Carrying amount |           |
|----------------------------------|------|---------------------------------|-----------|----------------------------|-----------|
|                                  |      | 2009                            | 2008      | 2009                       | 2008      |
| <b>Fixed rate instruments</b>    |      |                                 |           |                            |           |
| Financial assets                 |      | -                               | -         | -                          | -         |
| Financial liabilities            |      | (8,964)                         | (18,548)  | -                          | -         |
|                                  |      | (8,964)                         | (18,548)  | -                          | -         |
| <b>Variable rate instruments</b> |      |                                 |           |                            |           |
| Financial assets                 |      | 17,179                          | 14,053    | 109                        | 107       |
| Financial liabilities            |      | (58,000)                        | (141,375) | (58,000)                   | (136,000) |
|                                  |      | (40,821)                        | (127,322) | (57,891)                   | (135,893) |

Fair value sensitivity analysis for fixed rate instruments

The Consolidated Entity does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore, a change in interest rates at the reporting date would not affect profit or loss.

Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have increased (decreased) the Consolidated Entity's equity and profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for 2008.

| <i>In thousands of AUD</i> | Consolidated Entity |                   |                   |                   | Company           |                   |                   |                   |
|----------------------------|---------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|                            | Profit or loss      |                   | Equity            |                   | Profit or loss    |                   | Equity            |                   |
|                            | 100bp<br>increase   | 100bp<br>decrease | 100bp<br>increase | 100bp<br>decrease | 100bp<br>increase | 100bp<br>decrease | 100bp<br>increase | 100bp<br>decrease |
| <b>31 July 2009</b>        |                     |                   |                   |                   |                   |                   |                   |                   |
| Variable rate instruments  | (409)               | 409               | (409)             | 409               | (579)             | 579               | (579)             | 579               |
| Cash flow sensitivity      | (409)               | 409               | (409)             | 409               | (579)             | 579               | (579)             | 579               |
| <b>31 July 2008</b>        |                     |                   |                   |                   |                   |                   |                   |                   |
| Variable rate instruments  | (1,067)             | 1,067             | (1,067)           | 1,067             | (1,162)           | 1,162             | (1,162)           | 1,162             |
| Cash flow sensitivity      | (1,067)             | 1,067             | (1,067)           | 1,067             | (1,162)           | 1,162             | (1,162)           | 1,162             |

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

29. Financial instruments (continued)

**Fair values**

**Fair values versus carrying amounts**

The fair values of financial assets and liabilities, together with the carrying amounts shown in the balance sheet, are as follows:

**Consolidated**

*In thousands of AUD*

|                                     | 31 July 2009    |            | 31 July 2008    |            |
|-------------------------------------|-----------------|------------|-----------------|------------|
|                                     | Carrying amount | Fair value | Carrying amount | Fair value |
| Trade debtors and other receivables | 30,282          | 30,282     | 67,287          | 67,287     |
| Cash and cash equivalents           | 17,179          | 17,179     | 14,053          | 14,053     |
| Secured bank loans                  | (58,000)        | (58,000)   | (139,375)       | (139,375)  |
| Secured notes                       | -               | -          | (2,000)         | (2,000)    |
| Insurance premium funding           | -               | -          | (23)            | (23)       |
| Finance lease liabilities           | (871)           | (871)      | (1,755)         | (1,755)    |
| Trade and other payables            | (75,997)        | (75,997)   | (80,917)        | (80,917)   |
|                                     | (87,407)        | (87,407)   | (142,730)       | (142,730)  |

**Company**

*In thousands of AUD*

|                           | 31 July 2009    |            | 31 July 2008    |            |
|---------------------------|-----------------|------------|-----------------|------------|
|                           | Carrying amount | Fair value | Carrying amount | Fair value |
| Loans and receivables     | 80,995          | 80,995     | 103,558         | 103,558    |
| Cash and cash equivalents | 109             | 109        | 107             | 107        |
| Secured bank loans        | (58,000)        | (58,000)   | (136,000)       | (136,000)  |
| Trade and other payables  | (693)           | (693)      | (1,405)         | (1,405)    |
|                           | (22,411)        | (22,411)   | (33,740)        | (33,740)   |

The basis for determining the fair values of financial assets and liabilities is disclosed in note 4.

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

30. **Operating leases**

**Leases as lessee**

Non-cancellable operating lease rentals are payable as follows:

| <i>In thousands of AUD</i> | Consolidated   |               | Company  |          |
|----------------------------|----------------|---------------|----------|----------|
|                            | 2009           | 2008          | 2009     | 2008     |
| Less than one year         | 22,121         | 18,423        | -        | -        |
| Between one and five years | 79,331         | 41,655        | -        | -        |
| More than five years       | 533            | 912           | -        | -        |
|                            | <u>101,985</u> | <u>60,990</u> | <u>-</u> | <u>-</u> |

These operating lease commitments include \$94.784 million denominated in USD (2008: \$47.648 million).

31. **Capital and other commitments**

*In thousands of AUD*

**Capital expenditure commitments**

**Plant and equipment**

*Contracted but not provided for and payable:*

|  | Consolidated |              | Company  |          |
|--|--------------|--------------|----------|----------|
|  | 2009         | 2008         | 2009     | 2008     |
| Within one year                                | 3,648        | 6,983        | -        | -        |
| One year or later and no later than five years | -            | 44           | -        | -        |
|  | <u>3,648</u> | <u>7,027</u> | <u>-</u> | <u>-</u> |

32. **Contingencies**

The directors are of the opinion that provisions are not required in respect of these matters, as it is not probable that a future economic sacrifice of economic benefits will be required or the amount is not capable of reliable measurement.

**Guarantees**

Under the terms of a Deed of Cross Guarantee (refer note 37) the Company guarantees to each creditor payment in full of any debt in the event of winding up of any of the subsidiaries.

**Litigation**

The Company (or its subsidiaries) are parties to various legal cases which have arisen in the ordinary course of the business of the company.

The directors have provided for costs and settlement of certain cases where such amounts can be reliably estimated. In the opinion of directors, the likelihood of significant cash outflows relating to other cases is considered remote.

In the opinion of directors, disclosure of further information about these legal cases would be prejudicial to the interests of the company.

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

33. Consolidated entities

The following is a list of all entities that form part of the Consolidated Entity at 31 July 2009:

|   | Country of<br>Incorporation | Ownership interest (%) |       |
|---|-----------------------------|------------------------|-------|
|   |                             | 2009                   | 2008  |
| <b>Parent entity</b>                      |                             |                        |       |
| SP Telemedia Limited                      | Australia                   |                        |       |
| <b>Subsidiaries</b>                       |                             |                        |       |
| TPG Holdings Pty Ltd                      | Australia                   | 100                    | 100   |
| TPG Internet Pty Ltd                      | Australia                   | 100                    | 100   |
| Value Added Network Pty Ltd               | Australia                   | 100                    | 100   |
| TPG Network Pty Ltd                       | Australia                   | 100                    | 100   |
| TPG Research Pty Ltd                      | Australia                   | 100                    | 100   |
| TPG Broadband Pty Ltd                     | Australia                   | 100                    | 100   |
| TPG (NZ) Pty Ltd                          | New Zealand                 | 100                    | 100   |
| Orchid Cybertech Services Incorporated    | Philippines                 | 99.99                  | 99.99 |
| Orchid Human Resources Pty Ltd            | Australia                   | 100                    | 100   |
| Chariot Pty Ltd                           | Australia                   | 100                    | 100   |
| Soul Pattinson Telecommunications Pty Ltd | Australia                   | 100                    | 100   |
| SPT Telecommunications Pty Ltd            | Australia                   | 100                    | 100   |
| SPTCom Pty Ltd                            | Australia                   | 100                    | 100   |
| Kooee Communications Pty Ltd              | Australia                   | 100                    | 100   |
| Kooee Pty Ltd                             | Australia                   | 100                    | 100   |
| Kooee Mobile Pty Ltd                      | Australia                   | 100                    | 100   |
| Soul Communications Pty Ltd               | Australia                   | 100                    | 100   |
| Soul Contracts Pty Ltd                    | Australia                   | 100                    | 100   |
| Digiplus Investments Pty Ltd              | Australia                   | 100                    | 100   |
| Digiplus Holdings Pty Ltd                 | Australia                   | 100                    | 100   |
| Digiplus Pty Ltd                          | Australia                   | 100                    | 100   |
| Digiplus Limited                          | New Zealand                 | 100                    | 100   |
| Codex Limited                             | New Zealand                 | 100                    | 100   |
| Digiplus Contracts Pty Ltd                | Australia                   | 100                    | 100   |
| Blue Call Pty Ltd                         | Australia                   | 100                    | 100   |



SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

34. Reconciliation of cash flows from operating activities

| <i>In thousands of AUD</i>   | Consolidated   |               | Company         |                 |
|--|----------------|---------------|-----------------|-----------------|
|  | 2009           | 2008          | 2009            | 2008            |
| <b>Cash flows from operating activities</b>  |                |               |                 |                 |
| Profit/(loss) for the year after income tax  | 17,661         | (18,933)      | (474)           | (7,065)         |
| <i>Adjustments for:</i>  |                |               |                 |                 |
| Depreciation of plant and equipment  | 27,193         | 19,670        | -               | -               |
| Impairment of plant and equipment  | -              | 7,756         | -               | -               |
| Amortisation of intangibles  | 56,146         | 51,032        | -               | -               |
| Impairment of intangibles  | 2,196          | 7,453         | -               | -               |
| Bad and doubtful debts   | 3,438          | 23,420        | -               | -               |
| Prepaid advertising written-off  | 2,000          | 2,000         | 2,000           | 2,000           |
| Borrowing costs written-off  | 493            | 534           | 466             | 534             |
| Employee share plan expense  | 219            | 254           | 219             | 254             |
| Employee share option plan expense   | 2,228          | -             | 2,228           | -               |
| Unrealised foreign exchange loss/(gain)  | 929            | (259)         | -               | -               |
| Interest income  | (1,342)        | (4,622)       | (12)            | (2,389)         |
| Interest expense   | 9,791          | 6,484         | 8,033           | 5,475           |
| Net loss/(gain) on sale on non-current assets  | 219            | (87)          | -               | -               |
| Income tax expense/(benefit)   | 8,662          | (4,731)       | 612             | (92)            |
| <b>Operating profit before changes in working capital and provisions</b>   | <b>129,833</b> | <b>89,971</b> | <b>13,072</b>   | <b>(1,283)</b>  |
| Changes in operating assets and liabilities adjusted for effects from purchase of controlled entities during the financial year: |                |               |                 |                 |
| (Increase)/decrease in trade and other receivables   | 34,597         | (20,131)      | 76              | (44)            |
| (Increase)/decrease in inventories   | 428            | 2,082         | -               | -               |
| (Increase)/decrease in other assets  | 5,308          | (2,448)       | (14,869)        | 9               |
| (Increase)/decrease in intangible assets   | (4,863)        | (27,443)      | -               | -               |
| (Decrease)/increase in trade and other payables  | (4,872)        | (1,070)       | (253)           | 113             |
| (Decrease)/increase in other liabilities   | (7,482)        | (4,138)       | -               | -               |
| (Decrease)/increase in employee benefits   | (244)          | (1,730)       | -               | -               |
| (Decrease)/Increase in provisions  | 121            | 1,683         | -               | -               |
|  | 152,826        | 36,776        | (1,974)         | (1,205)         |
| Interest paid  | (9,920)        | (5,876)       | (8,292)         | (5,096)         |
| Income taxes paid  | (19,104)       | (17,268)      | (872)           | (12,805)        |
| Interest received  | 773            | 3,438         | 11              | 2,394           |
| <b>Net cash from operating activities</b>  | <b>124,575</b> | <b>17,070</b> | <b>(11,127)</b> | <b>(16,712)</b> |

SP Telemedia Limited and its controlled entities  
 Notes to the consolidated financial statements  
 For the year ended 31 July 2009

35. **Related parties**

The following were key management personnel of the Consolidated Entity at any time during the reporting period and, unless otherwise indicated, were key management personnel for the entire period:

**Executive directors**

Mr David Teoh  
*Chairman*

Mr Alan Latimer

**Non-executive directors**

Mr Robert Millner  
*former Chairman*

Mr Denis Ledbury

Mr Joseph Pang

**Executives**

Mr Witold Piestrzynski  
*Chief Operating Officer*

Mr Stephen Banfield  
*Chief Financial Officer and Company Secretary*

Ms Mandie De Ville  
*Chief Information Officer*

Mr Craig Levy  
*General Manager – Mobile Products & Consumer Sales*

recognised in key management personnel  
 from 1 August 2008

Mr John Paine  
*National Technical and Strategy Manager*

recognised in key management personnel  
 from 1 August 2008

Mr Stuart McCullough  
*National General Manager, Sales*

appointed 26 August 2008

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

35. **Related parties (continued)**

**Key management personnel compensation**

The key management personnel compensation included in employee benefits (see note 25) is as follows:

| <i>In AUD</i>                | <b>Consolidated</b> |                  | <b>Company</b> |                |
|------------------------------|---------------------|------------------|----------------|----------------|
|                              | <b>2009</b>         | <b>2008</b>      | <b>2009</b>    | <b>2008</b>    |
| Short-term employee benefits | 1,742,293           | 2,076,015        | 557,111        | 361,778        |
| Post-employment benefits     | 445,803             | 533,639          | 255,505        | 117,820        |
| Other long term benefits     | 30,775              | 731,727          | 12,492         | -              |
| Termination benefits         | -                   | 523,245          | -              | -              |
| Equity compensation benefits | 623,123             | 80,782           | -              | -              |
|                              | <b>2,841,994</b>    | <b>3,945,408</b> | <b>825,108</b> | <b>479,598</b> |

**Individual directors' and executives' compensation disclosures**

Information regarding individual directors' and executives' compensation is provided in the Remuneration Report section of the Directors' report on pages 12 to 17.

During the year the Consolidated Entity rented office premises from companies related to a director of the Company, Mr D Teoh. The total rent charged for the financial year 2009 was \$100,920 (2008: \$28,600).

Apart from the details disclosed in this note, no director has entered into a material contract with the Company or the Consolidated Entity since the end of the previous financial year and there were no material contracts involving directors' interests existing at year-end.

**Loans to key management personnel and their related parties (consolidated)**

There were no loans in existence between the Consolidated Entity and any key management personnel or their related parties at any time during or since the financial year.

**Other key management personnel transactions with the Company or its controlled entities**

From time to time, key management personnel of the Company or its controlled entities, or their related entities, may purchase goods from the Consolidated Entity. These purchases are on the same terms and conditions as those entered into by other Consolidated Entity employees or customers and are trivial or domestic in nature.

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

35. **Related parties (continued)**

**Options and rights over equity instruments**

The movement during the 2009 financial year in the number of options over ordinary shares in SP Telemedia Limited held directly, indirectly or beneficially, by each key management person, including their related parties, is as follows:

|                   | Held at<br>1 August<br>2008 | Granted as<br>compensation | Exercised | Expired | Held at<br>31 July<br>2009 | Vested<br>during the<br>year | Vested and<br>exercisable<br>at 31 July<br>2009 |
|-------------------|-----------------------------|----------------------------|-----------|---------|----------------------------|------------------------------|---|
| <b>Executives</b> |                             |                            |           |         |                            |                              |   |
| Mr V Piestrzynski | -                           | 1,000,000                  | 1,000,000 | -       | -                          | 1,000,000                    | -   |
| Mr J Paine        | -                           | 700,000                    | -         | -       | 700,000                    | 700,000                      | 700,000   |
| Mr C Levy         | -                           | 500,000                    | -         | -       | 500,000                    | 500,000                      | 500,000   |
| Mr S Banfield     | -                           | 500,000                    | -         | -       | 500,000                    | 500,000                      | 500,000   |
| Mr S McCullough   | -                           | 150,000                    | -         | -       | 150,000                    | 150,000                      | 150,000   |
| Ms M De Ville     | -                           | 100,000                    | -         | -       | 100,000                    | 100,000                      | 100,000   |

There were no options outstanding, nor any new options granted during the comparative 2008 financial year.

SP Telemedia Limited and its controlled entities  
Notes to the consolidated financial statements  
For the year ended 31 July 2009

35. Related parties (continued)

Movements in shares

|                                       | Held at<br>1 August 2008 | Purchases | Granted as<br>remuneration | Received under<br>Dividend<br>Reinvestment<br>Plan | Held at<br>31 July 2009 |
|---------------------------------------|--------------------------|-----------|----------------------------|--|-------------------------|
| <b>Shares in SP Telemedia Limited</b> |                          |           |                            |  |                         |
| <b>Directors</b>                      |                          |           |                            |  |                         |
| Mr D Teoh                             | 261,172,492              | 2,219,626 | -                          | 9,991,297  | 273,383,415             |
| Mr R Millner                          | 3,195,784                | 2,300,000 | -                          | 208,332  | 5,704,116               |
| Mr D Ledbury                          | 178,223                  | 122,000   | -                          | 11,486   | 311,709                 |
| Mr A Latimer                          | 1,174,102                | 100,000   | -                          | 48,742   | 1,322,844               |
| Mr J Pang                             | -                        | -         | -                          | -  | -                       |
| <b>Executives</b>                     |                          |           |                            |  |                         |
| Mr W Piestrzynski                     | 2,303,352                | -         | -                          | -  | 2,303,352               |
| Mr S Banfield                         | 4,374                    | -         | 19,994                     | -  | 24,368                  |
| Ms M De Ville                         | 2,676                    | -         | 6,280                      | -  | 8,956                   |
| Mr C Levy                             | 10,593                   | 88,000    | 18,113                     | -  | 116,706                 |
| Mr J Paine                            | 2,600,000                | 400,000   | -                          | 114,767  | 3,114,767               |
| Mr S McCullough                       | -                        | 90,000    | -                          | 3,060  | 93,060                  |

|                                       | Held at<br>1 August 2007 | Purchases | Granted as<br>remuneration | Received as<br>consideration<br>for sale of<br>shares in TPG<br>Holdings Pty Ltd | Held at<br>31 July 2008 |
|---------------------------------------|--------------------------|-----------|----------------------------|--|-------------------------|
| <b>Shares in SP Telemedia Limited</b> |                          |           |                            |  |                         |
| <b>Directors</b>                      |                          |           |                            |  |                         |
| Mr D Teoh                             | -                        | -         | -                          | 261,172,492  | 261,172,492             |
| Mr R Millner                          | 2,695,784                | 500,000   | -                          | -  | 3,195,784               |
| Mr D Ledbury                          | 178,223                  | -         | -                          | -  | 178,223                 |
| Mr A Latimer                          | -                        | -         | -                          | 1,174,102  | 1,174,102               |
| Mr J Pang                             | -                        | -         | -                          | -  | -                       |
| <b>Executives</b>                     |                          |           |                            |  |                         |
| Mr W Piestrzynski                     | -                        | 390,000   | -                          | 1,913,352  | 2,303,352               |
| Mr S Banfield                         | -                        | -         | 4,374                      | -  | 4,374                   |
| Ms M De Ville                         | -                        | -         | 2,676                      | -  | 2,676                   |

## SP Telemedia Limited and its controlled entities

### Notes to the consolidated financial statements

#### For the year ended 31 July 2009

#### 35. Related parties (continued)

##### Identity of related parties

The Consolidated Entity has a related party relationship with its subsidiaries (see note 33) and with its key management personnel.

##### Other related party transactions

###### Subsidiaries

Loans are made by the Company to wholly owned subsidiaries and received from wholly owned subsidiaries.

During the 2009 financial year, the Company received \$4,718,854 from one of its subsidiaries, Soul Pattinson Telecommunications Pty Ltd, as part repayment of an existing loan. During the 2008 financial year, \$7,567,949 was received from Soul Pattinson Telecommunications Pty Ltd. Interest is not charged on the loan and there is no fixed date for the loan to be repaid. At 31 July 2009, the amount owed to the Company was \$80,595,862 (2008: \$85,314,716).

During the 2009 financial year, the Company received \$8,245,880 from one of its subsidiaries, SPTCom Pty Ltd, as repayment of an existing loan. During the 2008 financial year, \$6,867,280 was loaned to SPTCom Pty Ltd. Interest was not charged on the loan during the year and the loan was repaid in full during the 2009 financial year. At 31 July 2009, the amount owed to the Company was \$nil (2008: \$8,245,880).

During the 2009 financial year, the Company received \$9,897,855 from one of its subsidiaries, SPT Telecommunications Pty Ltd, as repayment of an existing loan. During the 2008 financial year, the Company received \$123,638 from SPT Telecommunications Pty Ltd. Interest was not charged on the loan during the year and the loan was repaid in full during the 2009 financial year. At 31 July 2009, the amount owed to the Company was \$nil (2008: \$9,897,855).

During the 2009 financial year, the Company was loaned \$16,140,142 from one of its subsidiaries, Soul Communications Pty Ltd, increasing the amount payable of an existing loan. During the 2008 financial year, \$3,759,929 was received from Soul Communications Pty Ltd. Interest is not charged on the loan and there is no fixed date for the loan to be repaid. At 31 July 2009, the amount owed by the Company was \$25,696,867 (2008: \$9,556,725).

During the 2009 financial year, the Company was loaned \$27,368,384 from one of its subsidiaries, TPG Holdings Pty Ltd, increasing the amount payable of an existing loan. During the 2008 financial year, the Company was loaned \$20,326,843 by TPG Holdings Pty Ltd. Interest is not charged on the loan and there is no fixed date for the loan to be repaid. At 31 July 2009, the amount owed by the Company was \$47,695,227 (2008: \$20,326,843).

During the 2009 financial year, the Company loaned \$397,525 to one of its subsidiaries, Chariot Pty Ltd (2008: \$nil). At the 31 July 2009, the amount owed to the Company was \$397,525 (2008: \$nil).

#### 36. Subsequent events

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the directors of the Company, to affect significantly the operations of the Company, the results of those operations, or the state of affairs of the Company in future financial years.

**SP Telemedia Limited and its controlled entities**  
**Notes to the consolidated financial statements**  
**For the year ended 31 July 2009**

**37. Deed of cross guarantee**

Pursuant to ASIC Class Order 98/1418 (as amended) dated 13 August 1998, the wholly-owned subsidiaries listed below are relieved from the *Corporations Act 2001* requirements for preparation, audit and lodgement of financial reports, and directors' report.

It is a condition of the Class Order that the Company and each of the subsidiaries enter into a Deed of Cross Guarantee. The effect of the Deed is that the Company guarantees to each creditor payment in full of any debt in the event of winding up of any of the subsidiaries under certain provisions of the *Corporations Act 2001*. If a winding up occurs under other provisions of the Act, the Company will only be liable in the event that after six months any creditor has not been paid in full. The subsidiaries have also given similar guarantees in the event that the Company is wound up.

The Deed of Cross Guarantee was entered into on 25 June 2008.

The subsidiaries subject to the Deed are:

Soul Communications Pty Ltd  
 Digiplus Investments Pty Ltd  
 Soul Contracts Pty Ltd  
 Kooee Communications Pty Ltd  
 SPTCom Pty Ltd  
 Kooee Pty Ltd  
 Digiplus Holdings Pty Ltd  
 Digiplus Pty Ltd  
 Digiplus Contracts Pty Ltd  
 Blue Call Pty Ltd  
 Soul Pattinson Telecommunications Pty Ltd  
 Kooee Mobile Pty Ltd  
 SPT Telecommunications Pty Ltd  
 TPG Holdings Pty Ltd  
 TPG Internet Pty Ltd  
 Value Added Network Pty Ltd  
 Orchid Human Resources Pty Ltd  
 TPG Broadband Pty Ltd  
 TPG Network Pty Ltd  
 TPG Research Pty Ltd  
 TPG (NZ) Pty Ltd  
 Digiplus Limited (NZ)  
 Codex Limited (NZ)  
 Chariot Pty Ltd

There is only one of the Company's subsidiaries (Orchid Cybertech Services Incorporated) that is not party to the Deed of Cross Guarantee. As a consequence, a separate consolidated income statement and balance sheet comprising the Company and only those controlled entities which are a party to the Deed are not provided because of the immaterial difference between what would be shown and the Consolidated income statement and balance sheet shown on pages 23 & 25 respectively.

**SP Telemedia Limited and its controlled entities**  
**Directors' declaration**  
**For the year ended 31 July 2009**

1. In the opinion of the directors of SP Telemedia Limited ('the Company'):
  - (a) the financial statements and notes set out on pages 23 to 86 and the Remuneration report in section 5.1 of the Directors' report, set out on pages 3 to 22, are in accordance with the Corporations Act 2001, including:
    - (i) giving a true and fair view of the financial position of the Company and the Consolidated Entity as at 31 July 2009 and of their performance for the financial year ended on that date; and
    - (ii) complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001; and
  - (b) the financial report also complies with International Financial Reporting Standards as disclosed in note 2(a); and
  - (c) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.
2. There are reasonable grounds to believe that the Company and the consolidated entities identified in Note 37 will be able to meet any obligations or liabilities to which they are or may become subject to by virtue of the Deed of Cross Guarantee between the Company and those consolidated entities pursuant to ASIC Class Order 98/1418.
3. The directors have been given the declarations from the chief executive officer and chief financial officer for the financial year ended 31 July 2009 required by Section 295A of the *Corporations Act 2001*.

Dated at Sydney this 15th day of October, 2009.

Signed in accordance with a resolution of the directors:



**David Teoh**  
Chairman





## Independent auditor's report to the members of SP Telemedia Limited

### Report on the financial report

We have audited the accompanying financial report of SP Telemedia Limited (the Company), which comprises the balance sheets as at 31 July 2009, and the income statements, statements of recognised income and expense and cash flow statements for the year ended on that date, a summary of significant accounting policies and other explanatory notes 1 to 37 and the directors' declaration set out on page 87 of the Consolidated Entity comprising the Company and the entities it controlled at the year's end or from time to time during the financial year.

### Directors' responsibility for the financial report

The directors of the Company are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Corporations Act 2001*. This responsibility includes establishing and maintaining internal control relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances. In note 2(a), the directors also state, in accordance with Australian Accounting Standard AASB 101 *Presentation of Financial Statements*, that the financial report comprising the financial statements and notes, complies with International Financial Reporting Standards.

### Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the *Corporations Act 2001* and Australian Accounting Standards (including the Australian Accounting Interpretations), a view which is consistent with our understanding of the Company's and the Consolidated entity's financial position and of their performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



## Independence

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*.

## Auditor's opinion

In our opinion:

- (a) the financial report of SP Telemedia Limited is in accordance with the *Corporations Act 2001*, including:
  - (i) giving a true and fair view of the Company's and the Consolidated Entity's financial position as at 31 July 2009 and of their performance for the year ended on that date; and
  - (ii) complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001.
- (b) the financial report also complies with International Financial Reporting Standards as disclosed in note 2(a).

## Report on the remuneration report

We have audited the Remuneration Report included in pages 12 to 17 of the directors' report for the year ended 31 July 2009. The directors of the Company are responsible for the preparation and presentation of the remuneration report in accordance with Section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the remuneration report, based on our audit conducted in accordance with auditing standards.

## Auditor's opinion

In our opinion, the remuneration report of SP Telemedia Limited for the year ended 31 July 2009, complies with Section 300A of the *Corporations Act 2001*.

A handwritten signature of the auditor, appearing to be 'KPMG' in a stylized, cursive script.

KPMG

A handwritten signature of Kevin Leighton, written in black ink.

Kevin Leighton  
Partner  
Sydney

15 October 2009



## Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To: the directors of SP Telemedia Limited

I declare that, to the best of my knowledge and belief, in relation to the audit for the financial year ended 31 July 2009 there have been:

- (i) no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

KPMG

KPMG

A handwritten signature in black ink, appearing to read 'Kevin Leighton'. The signature is written in a cursive style with a long horizontal line extending to the right.

Kevin Leighton  
Partner  
Sydney

15 October 2009

## SP Telemedia Limited and its controlled entities

### ASX additional information

#### For the year ended 31 July 2009

Additional information required by the Australian Stock Exchange Limited Listing Rules and not disclosed elsewhere in this report is set out below.

### Shareholdings (as at 7 October 2009)

#### Substantial shareholders

The number of shares held by substantial shareholders and their associates are set out below:

| Shareholder                                     | Number of ordinary shares held | % of capital held |
|---|--------------------------------|-------------------|
| David Teoh and Vicky Teoh                       | 273,383,415                    | 38.60             |
| Washington H Soul Pattinson and Company Limited | 199,988,286                    | 28.24             |

#### Voting rights

##### Ordinary shares

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

#### Distribution of equity security holders

| Category         | Number of Equity Security Holders |  |
|------------------|-----------------------------------|--|
|                  | Ordinary shares                   |  |
| 1 - 1,000        | 752                               |  |
| 1,001 - 5,000    | 1,301                             |  |
| 5,001 - 10,000   | 779                               |  |
| 10,000 - 100,000 | 1,429                             |  |
| 100,000 and over | 190                               |  |
|                  | <b>4,451</b>                      |  |

The number of shareholders holding less than a marketable parcel of ordinary shares is 333.

#### Stock exchange

The Company is listed on the Australian Stock Exchange. The home exchange is Sydney and ASX code is SOT.

#### Other information

SP Telemedia Limited, incorporated and domiciled in Australia, is a publicly listed company limited by shares.

SP Telemedia Limited and its controlled entities  
 ASX additional information (continued)  
 For the year ended 31 July 2009

**Twenty largest shareholders**

| <b>Name of shareholder</b>                             | <b>Number<br/>of<br/>ordinary shares<br/>held</b> | <b>Percentage<br/>of<br/>capital held</b> |
|--|---|---|
| Washington H Soul Pattinson and Company Limited        | 199,988,286                                       | 28.24                                     |
| Mr David Teoh  | 135,627,043                                       | 19.15                                     |
| Mrs Vicky Teoh   | 135,536,746                                       | 19.14                                     |
| National Nominees Limited                              | 24,175,533  | 3.41                                      |
| WIN Corporation Pty Ltd                                | 21,530,923  | 3.04                                      |
| J P Morgan Nominees Australia Limited                  | 14,189,834  | 2.00                                      |
| RBC Dexia Investor Services Australia Nominees Pty Ltd | 13,736,153  | 1.94                                      |
| Farjoy Pty Ltd   | 9,900,000   | 1.40                                      |
| HSBC Custody Nominees (Australia) Pty Ltd              | 6,513,182   | 0.92                                      |
| JS Millner Holdings Pty Ltd                            | 5,353,424   | 0.76                                      |
| Mr John Eric Paine                                     | 3,814,767   | 0.54                                      |
| Brickworks Investment Company Limited                  | 3,789,436   | 0.54                                      |
| ANZ Nominees Limited                                   | 3,758,535   | 0.53                                      |
| Ms Seng Bee Teoh and Mr Sin Mong Wong                  | 3,498,166   | 0.49                                      |
| Mr Witold Maciej Piestrzynski                          | 3,303,352   | 0.47                                      |
| Cogent Nominees Pty Ltd                                | 3,155,717   | 0.45                                      |
| Citicorp Nominees Pty Ltd                              | 3,133,359   | 0.44                                      |
| Gwynvill Trading Pty Ltd                               | 2,500,000   | 0.35                                      |
| Mr Kok Yeong Moey                                      | 2,350,787   | 0.33                                      |
| Total Peripherals Pty Ltd                              | 2,219,626   | 0.31                                      |
|  | <b>598,074,869</b>                                | <b>84.45</b>                              |

**Principal Registered Office**

65 Waterloo Road  
 North Ryde NSW 2113

Telephone: 02 9850 0800

**Location of Share Registry**

Computershare Investor Services Pty Ltd  
 Level 3, 60 Carrington Street  
 Sydney NSW 2000

Telephone: 02 8234 5000

